DLN: 93493130033667

OMB No 1545-0047

Department of the Departure Treasury

Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private

foundations) ▶ Do not enter social security numbers on this form as it may be made public

▶ Information about Form 990 and its instructions is at <u>www IRS gov/foim990</u>

Inspection

		iue Servic	<u>'</u>							
			lendar year, or tax year beginnin C Name of organization	g 07-01-2015 , and ending 0	06-30-201	6	D Emple	over id	entification number	
	eck if ap Idress ch		ECHOING GREEN INC					-		
_	ame cha	-	Doing business as				13-3	42441	19	
	ıtıal retu	rn	Doing business as							
Fı eturn,	nal ⁄termına	ted	Number and street (or P O box if m 462 7TH AVENUE 13TH FLOOR	ail is not delivered to street address)	Room/suit	te	E Teleph	one nui	mber	
	nended r			1770			(212)	(212) 689-1165		
Ар	plication	pending	City or town, state or province, coun NEW YORK, NY 10018	try, and ZIP or foreign postal code			G Gross	receipts	s \$ 6,858,794	
			F Name and address of princip	al officer		H(a) I	this a group	retur	n for	
			CHERYL DORSEY 462 7TH AVENUE 13TH FLOO	O R			ubordinates?		☐ Yes 🗸	
			NEW YORK, NY 10018				No re all subord	ınates	□Yes □ No	
[Ta	x-exemp	ot status	√ 501(c)(3)	nsert no) 4947(a)(1) or	527	ìí	icluded?		(see instructions)	
ı w	ebsite:	.► ww	/W ECHOINGGREEN ORG				roup exemp		,	
(Forr	n of orga	anızatıon	✓ Corporation Trust Associa	tion Other ▶	1		of formation 19		M State of legal domicile NY	
Pa	rt I		mary							
			scribe the organization's mission NG TOP EMERGING SOCIAL EN		INNOVA	TIVE SO	CIAL CHAN	GE W	ORLDWIDE	
e e										
	_									
Governance	2 C	heck th	is box ▶ ┌ if the organization di	scontinued its operations or d	ısposed o	f more th	an 25% of it	s net a	assets	
<u> </u>			1	, ,	·					
	3 N	umber	of voting members of the governi	ng body (Part VI, line 1a) .				3	20	
ě			of independent voting members o		4	20				
ACTIVITIES &			mber of individuals employed in c				5	37		
¥			mber of volunteers (estimate if ne	• •				6	990	
			related business revenue from Pa ated business taxable income fro	, ,,,				7a 7b	0	
	D IVE	- um cic	acca basiness canable income no				Prior Year	1 75	Current Year	
	8	Contri	butions and grants (Part VIII, lii		8,653	,858	6,595,633			
Ę	9	Progra	am service revenue (Part VIII, li	ne 2g)			250	,018	165	
Rəvenuə	10	Inves	tment income (Part VIII, column	(A), lines 3, 4, and 7d) .			4.	,975	5,890	
α	11		revenue (Part VIII, column (A),				91,	,450	149,925	
	12	Total (revenue—add lines 8 through 11	(must equal Part VIII, colum	n (A), line	!	9,000	,301	6,751,613	
	13	Grants	s and sımılar amounts paıd (Part	IX, column (A), lines 1-3)			4,160	,060	4,179,374	
	14	Benefi	its paid to or for members (Part I	X, column (A), line 4)				0	0	
S	15	Saları 5–10	es, other compensation, employe	e benefits (Part IX, column (A	A), lines		3,691	,183	3,807,736	
Expenses	16a	<i>'</i>) ssional fundraising fees (Part IX,	column (A.) line 11e)		104,394			36,944	
e da	ь		indraising expenses (Part IX, column (D)	, ,,		·		, , , ,	22/2	
<u>a</u>	17		expenses (Part IX, column (A), I		 .		3,320	129	2,900,182	
	18		expenses Add lines 13-17 (mus				11,275		10,924,236	
	19	Reven	ue less expenses Subtract line	18 from line 12			-2,275	,465	-4,172,623	
Net Assets or Fund Balances						Beginni	ng of Current	Year	End of Year	
sets afan	20	Total	assets (Part X, line 16)				17,728	.888	12,575,722	
A AS	21		liabilities (Part X, line 26)				5,266		4,298,234	
ξĒ	22	Netas	ssets or fund balances Subtract	line 21 from line 20			12,461	894	8,277,488	
	t II		ature Block			_				
			perjury, I declare that I have exa belief, it is true, correct, and com							
repa	rer has	s any ki	nowledge		•		,			
		****	**				2017-05-09			
Sign		<u> </u>	ature of officer				Date			
dere		CHE	RYL DORSEY PRESIDENT							
		Туре	or print name and title							
_			Print/Type preparer's name FREDERICK MARTENS	Preparer's signature FREDERICK MARTENS	Da	ate	Check if	PTIN P0029	98107	
Paid			Firm's name LUTZ AND CARR CPAS				self-employed Firm's EIN ► 1			
	pare	r -	Firm's address ► 300 EAST 42ND STREET				Phone no (21)			
leo	Only	u li					/ - 1.	,		

NEW YORK, NY 10017

THE ECHOING GREEN NETWORK OF NEARLY 500 ALUMNI WORKING ALL OVER THE WORLD

332,433 including grants of \$

7,887,636

) (Expenses \$

) (Expenses \$

Other program services (Describe in Schedule O)

4b

4c

4d

(Code

(Code

See Additional Data

Total program service expenses ▶

(Expenses \$

DEVELOPMENT STIPEND, ACCESS TO CONFERENCES LED BY ORGANIZATIONAL DEVELOPMENT EXPERTS, ACCESS TO TECHNICAL SUPPORT AND PRO BONO PARTNERSHIPS TO HELP GROW YOUR ORGANIZATION AND A COMMUNITY OF LIKE-MINDED SOCIAL ENTREPRENEURS AND PUBLIC SERVICE LEADERS. INCLUDING

256,898 including grants of \$

181,149 including grants of \$

EXPERTS TO HELP THEM GET INVESTMENT READY AND ENGAGING THEM WITH OUR GLOBAL NETWORK OF EARLY STAGE IMPACT INVESTORS

IMPACT INVESTING - THE IMPACT INVESTING PROGRAM SEEKS TO UNLEASH NEXT GENERATION TALENT CRITICAL TO THE IMPACT INVESTMENT MARKET'S SUCCESS BY MAKING IT EASIER FOR EMERGING SOCIAL ENTREPRENEURS AND FUNDERS TO INTERACT AND PARTNER ACTIVITIES INCLUDE SHARING OUR KNOWLEDGE AND DATA ON THE STATE OF EMERGING SOCIAL INNOVATION, ELEVATING THE PROFILE OF GLOBAL SOCIAL ENTREPRENEURS IN KEY IMPACT INVESTMENT COMMUNITIES BY HIGHLIGHTING BOTH CHALLENGES AND BEST PRACTICES IN EARLY STAGE FUNDING AND SUPPORT PARTNERSHIPS THROUGH REGIONAL SITE VISITS AND THOUGHT LEADERSHIP. WE ARE SPREADING URGENCY AROUND THIS LACK OF APPROPRIATE CAPITAL, AND ARE ENCOURAGING OTHERS TO JOIN US AND ALSO PROVIDE FOLLOW-ON INVESTMENT. IN ADDITION, WE ARE PILOTING AN INNOVATIVE MODEL OF TALENT DEVELOPMENT AND INVESTMENT READINESS SUPPORT FOR FELLOWS WHO ARE SEEKING OR RECEIVING INVESTMENT BY CURATING AND ACTIVATING RESOURCES, TOOLS AND

DIRECT IMPACT - AN EXPERIENTIAL BOARD LEADERSHIP PROGRAM THAT PREPARES MID-LEVEL CORPORATE PROFESSIONALS FOR BOARD LEADERSHIP THE DIRECT IMPACT PROGRAM IS THREE-MONTHS LONG, DURING WHICH PARTICIPANTS CONTINUE TO WORK FULL-TIME IN THE PRIVATE SECTOR WHILE PARTICIPATING IN TWO WEEKEND-LONG RETREATS, TWO WORKSHOPS AND AN IMMERSIVE SITE VISIT, EITHER DOMESTICALLY OR INTERNATIONALLY THE PROGRAM IS BUILT ON FOUR KEY LEARNING OBJECTIVES LEADERSHIP DEVELOPMENT, STRATEGIC GOVERNANCE, PHILANTHROPY, AND SOCIAL ENTREPRENEURSHIP UPON COMPLETION, INDIVIDUALS ARE ELIGIBLE TO BE MATCHED WITH ECHOING GREEN FELLOWS TO SERVE ON THEIR BOARD

Page 2

139,558)

2,727)

Form 990 (2015)

) (Revenue \$

) (Revenue \$

) (Revenue \$

Par	t IV Checklist of Required Schedules			
			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 9	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		No
5	Is the organization a section $501(c)(4)$, $501(c)(5)$, or $501(c)(6)$ organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure $98-19$? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts?			No
7	If "Yes," complete Schedule D, Part I	6		No
8	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 2 Did the organization maintain collections of works of art, historical treasures, or other similar assets?	7		
	If "Yes," complete Schedule D, Part III ષ	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 😏	10	Yes	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		No
	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11 c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 2	11 d		No
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		No
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b	Yes	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15	Yes	
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16	Yes	
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17	Yes	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	Yes	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20 a		No
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

1 0111	1990 (2013)			Page 🕶
Pai	rt IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Yes	
23	Did the organization answer "Yes" to Part VII. Section A. line 3. 4. or 5 about compensation of the organization's			

current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," 24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d

25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.

instructions for applicable filing thresholds, conditions, and exceptions)

b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . .

c Did the organization maintain an escrow account other than a refunding escrow at any time during the year

d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . .

b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior

26 Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current

a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L,

32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?

or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons?

Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial

contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family

Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV

b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L,

c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was

Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M .

Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified

33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations

entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . .

and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?

b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled

Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related

Did the organization conduct more than 5% of its activities through an entity that is not a related organization

sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV,

Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .

an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV . . .

member of any of these persons? If "Yes," complete Schedule L, Part III

Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes,"

23

24a

24b

24c

24d

25a

25b

26

27

28a

28h

28c

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Yes

Form 990 (2015)

Yes

Yes

Νo

Νo

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Nο

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Νo

Νo

Nο

Nο

Nο

Νo

Νo

Νo

Νo

Nο

Pai	t V	Statements Regarding Other IRS Filings and Tax Compliance					_
		Check if Schedule O contains a response or note to any line in this	Part	V			
1-	Entor	the number reported in Boy 3 of Form 1006 Enter 10 if not applicable	1a	110		Yes	No
		the number reported in Box 3 of Form 1096 Enter -0- if not applicable the number of Forms W-2G included in line 1a Enter -0- if not applicable	1a 1b	0			
		·					
С		e organization comply with backup withholding rules for reportable payments t g (gambling) winnings to prize winners?	o ven	dors and reportable	1c	Yes	
2a	-	the number of employees reported on Form W-3, Transmittal of Wage and					
		tatements, filed for the calendar year ending with or within the year covered	2a	37			
h	,	s return			2b	Yes	
b		f the sum of lines 1a and 2a is greater than 250, you may be required to e-file					
3a	Did th	e organization have unrelated business gross income of \$1,000 or more durir	ng the	year?	3a		No
b	If "Yes	s," has it filed a Form 990-T for this year? <i>If "No" to line 3b, provide an explanat</i> .	ion in S	Schedule O	3b		
4a		time during the calendar year, did the organization have an interest in, or a s					
		a financial account in a foreign country (such as a bank account, securities ac nt)?	count	, or other financial	4a		No
b		s," enter the name of the foreign country ▶					
	See in	structions for filing requirements for FinCEN Form 114, Report of Foreign Ban	k and	Financial Accounts			
	(FBAR	.)					
5a	Was th	ne organization a party to a prohibited tax shelter transaction at any time duri	ng the	tax year?	5a		No
b	Dıd an	y taxable party notify the organization that it was or is a party to a prohibited	tax sh	nelter transaction?	5b		No
С	If"Ye	s," to line 5a or 5b, did the organization file Form 8886-T?			_		
e-	Dos-	the erganization have applied gross receipts that are remarkly arrated than	00.00	O and did the	5c		NI.
ъа		the organization have annual gross receipts that are normally greater than \$1 zation solicit any contributions that were not tax deductible as charitable con		•	6a		No
b	If"Ye	s," did the organization include with every solicitation an express statement t			_		
_		not tax deductible?			6b		
	_	izations that may receive deductible contributions under section 170(c).	ion s-	d partly for goods and	7a	Yes	
d		e organization receive a payment in excess of \$75 made partly as a contribut es provided to the payor?		u partiy for goods and	/d	1 65	
b	If"Ye	s," did the organization notify the donor of the value of the goods or services p	provide	ed?	7b	Yes	
c		e organization sell, exchange, or otherwise dispose of tangible personal prope		which it was required to			NI -
А		rm 8282?	 7d	· · · · ·	7 c		No
4	1, 16	z,zzz die namber et eine obez med danny die yeur i i i i		I			
е	Did th	e organization receive any funds, directly or indirectly, to pay premiums on a	persor	nal benefit contract?	7e		No
f	Did th	e organization, during the year, pay premiums, directly or indirectly, on a pers	onal h	enefit contract?	7e 7f		No
		organization, during the year, pay premiums, directly of multicety, on a person organization received a contribution of qualified intellectual property, did the o					1,10
3	require				7 g		
h		organization received a contribution of cars, boats, airplanes, or other vehicle 1098-C?	s, dıd	the organization file a	7h		
8		oring organizations maintaining donor advised funds.	•		/11		
-	Did a	donor advised fund maintained by the sponsoring organization have excess bu	ısınes	s holdings at any time			
	during	the year?			8		
9a	Did th	e sponsoring organization make any taxable distributions under section 4966	? .		9a		
b		e sponsoring organization make a distribution to a donor, donor advisor, or rel	ated p	person?	9b		
LO		n 501(c)(7) organizations. Enter	Ι.	ı			
		ion fees and capital contributions included on Part VIII, line 12	10a				
b	Gross facılıtı	receipts, included on Form 990, Part VIII, line 12, for public use of club es	10b				
L1		n 501(c)(12) organizations. Enter					
а	Gross	income from members or shareholders	11a				
b		income from other sources (Do not net amounts due or paid to other sources					
	agains	st amounts due or received from them)	11b	<u> </u>			
L2a	Sectio	n 4947(a)(1) non-exempt charitable trusts.Is the organization filing Form 99	0 in lie	eu of Form 1041?	12a		
b	If "Ye: year	s," enter the amount of tax-exempt interest received or accrued during the	12b				
L3	•	n 501(c)(29) qualified nonprofit health insurance issuers.		I			
а		organization licensed to issue qualified health plans in more than one state? I	Note. S	See the instructions for	12-		
Ь		onal information the organization must report on Schedule O the amount of reserves the organization is required to maintain by the states	I		13a		
J		the amount of reserves the organization is required to maintain by the states in the organization is licensed to issue qualified health plans	13b				
c	Enter	the amount of reserves on hand	13c				
L4a	Dıd th	e organization receive any payments for indoor tanning services during the ta	x year	?	14a		No
b	If"Ye	s," has it filed a Form 720 to report these payments? <i>If "No," provide an explan</i>	ation ii	n Schedule O	14b		

Part VI	Governance.	Management.	and Disclosure

For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

50	Check if Schedule O contains a response or note to any line in this Part VI	•		√
эе	Ction A. Governing Body and Management		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax 20			
	year			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 20			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? .	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		Νo
6	Did the organization have members or stockholders?	6		Νo
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a		No
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8 b		Νo
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ection B. Policies (This Section B requests information about policies not required by the Internal R	even		
_			Yes	No
	Did the organization have local chapters, branches, or affiliates?	10a		No
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
2a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12 c	Yes	
3	Did the organization have a written whistleblower policy?	13	Yes	
4	Did the organization have a written document retention and destruction policy?	14	Yes	
5	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
6a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
Se	ection C. Disclosure			
7	List the States with which a copy of this Form 990 is required to be filed▶			
8	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you made these available. Check all that apply			

interest policy, and financial statements available to the public during the tax year

Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of

►KEN SHILLINGFORD 462 7TH AVENUE 13TH FLOOR NEW YORK, NY 10018 (212) 400-3950

State the name, address, and telephone number of the person who possesses the organization's books and records

Part VII

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII .

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0 - in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) A verage hours per week (list any hours	rage Position (do not che s per more than one box, u person is both an of and a director/trus						(D) Reportable compensation from the organization (W-	(E) Reportable compensation from related organizations	(F) Estimated amount of other compensation from the
	for related organizations below dotted line)	individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	2/1099-MISC)	(W- 2/1099- MISC)	organization and related organizations
See Additional Data Table										

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and Title	(B) Average hours per week (list any hours	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-	(E) Reportable compensation from related organizations (W-	(F) Estimated amount of other compensation from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	2/1099-MISC)	2/1099-MISC)	organization and related organizations
See Additional Data Table										
1b Sub-Total			•			•				
c Total from continuation sheetd Total (add lines 1b and 1c) .	•			٠.				1,356,471	0	157,180
2 Total number of individuals (in \$100,000 of reportable compe						d abov	e) wl	no received more th	an	

\$100,000 of reportable compensation from the organization	o .

			Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3		No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual	4	Yes	

Section B. Independent Contractors impensated independent contractors that received more than \$100,000 of

services rendered to the organization? If "Yes," complete Schedule J for such person . . .

Complete	this	table	for	your	five	highest	СО

compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year

Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for

(A) Name and business address	(B) Description of services	(C) Compensation
CHELSEA COMPUTER	IT SERVICE	107,414
21 EAST 4TH STREET SUITE 615 NEW YORK, NY 10003		

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization \blacktriangleright 1

Νo

Check Solitable October Check	Form 99							Page 9
Table Tabl	Part V	/111	Statement of Revenue		and the Deat Will			_
### ### ### ### #### #### ############			Check if Schedule O contains a response or note to	any lir	(A)	(B) Related or exempt function	Unrelated business	Revenue excluded from tax under sections
Business Code 165	- S	1a	Federated campaigns 1a					
Business Code 165	ant	ь	Membership dues 1b					
Business Code 165	Gr.	c	Fundraising events 1c	48,218				
2000 165	ifts. ar A	d	Related organizations 1d					
Business Code 165	s, G	e	Government grants (contributions) 1e					
2000 165	ion r Si	f		47,415				
Business Code 165	but	_	Nanasah santributians induidad in lines					
Business Code 165	a o		1a-1f \$	52,809	6 505 633			
1	<u> </u>	h			6,595,633			
3 Investment income (including dividends, interest, and other similar amounts) 5,890 5,890	Ele							
3 Investment income (including dividends, interest, and other similar amounts) 5,890 5,890	Ven		GRANT ASSIGNMENT REVEN	900099	165	165		
3	υ Č							
3 Investment income (including dividends, interest, and other similar amounts) 5,890 5,890	ř V							
3 Investment income (including dividends, interest, and other similar amounts) 5,890 5,890	<i>8</i> 6	e						
3 Investment income (including dividends, interest, and other similar amounts) 5,890 5,890	grar	f	All other program service revenue					
### And other similar amounts)	ĕ	g	Total. Add lines 2a–2f	•	165			
The content from measurable of lax-exempt band proceeds P S Royaltes		3			5,890			5,890
106,262 106,		4	·	•	•			,
10 10 10 10 10 10 10 10		5	Royalties	> [
b Less rental expenses C Rental income or (loss)				nal				
Remail mome Companies Co		6a	Gross rents					
## A Company of Compan		Ь						
Total revenue See Instructions (i) Other (ii) Other (iii) Other		C						
Ta Gross amount from sales of assets other than myertory		d						
The state of the pass and sales expenses c Gain or (loss) d Net gain or (loss) d Net gain or (loss) Sa Gross income from fundraising events (not including \$ 848,218 or for contributions reported on line 1c) See Part IV, line 18 d 106,262 c Net income or (loss) from fundraising events See Part IV, line 19 d Cross income from gaming activities See Part IV, line 19 d Cross sales of inventory, less returns and allowances d 3,646 b Less cost of goods sold b Less cost of goods sold D Net income or (loss) from sales of inventory Miscellaneous Revenue Business Code O THER INCOME O THER INCOME D All other revenue Total, Add lines 11a-11d Total revenue. See Instructions 12 Total revenue. See Instructions 13		7a	Gross amount from sales of assets other	er				
Sales expenses C Gain or (loss) C Gain or (lo		ь						
d Net gain or (loss)			sales expenses					
Ba Gross income from fundraising events (not including \$ 848,218 of contributions reported on line 1c) See Part IV, line 18 b Less direct expenses . b 106,262 c Net income or (loss) from fundraising events . ▶ 0 Gross income from gaming activities See Part IV, line 19		Ι.	` '					
C Net income or (loss) from fundraising events . 9a Gross income from gaming activities See Part IV, line 19	evenue	8a	events (not including \$848,218 of contributions reported on line 1c)					
C Net income or (loss) from fundraising events . 9a Gross income from gaming activities See Part IV, line 19	÷ بت			06.363				
C Net income or (loss) from fundraising events . 9a Gross income from gaming activities See Part IV, line 19	the	ь						
See Part IV, line 19 a b Less direct expenses b c Net income or (loss) from gaming activities 10a Gross sales of inventory, less returns and allowances . a 3,646 b Less cost of goods sold . b 919 c Net income or (loss) from sales of inventory .	0	C	Net income or (loss) from fundraising events	>	0			
c Net income or (loss) from gaming activities 10a Gross sales of inventory, less returns and allowances . a 3,646 b Less cost of goods sold . b 919 c Net income or (loss) from sales of inventory .		9a	See Part IV, line 19					
returns and allowances . a		1		· •				
c Net income or (loss) from sales of inventory ▶ 2,727 2,727 2,727 Miscellaneous Revenue Business Code 147,198 139,393 7,805 b C <		10a	returns and allowances .	3,646				
Miscellaneous Revenue Business Code 11a OTHER INCOME 900099 147,198 139,393 7,805 b C			-					
11a OTHER INCOME 900099 147,198 139,393 7,805 b C		C	<u> </u>		2,727	2,727		
b		11a			147,198	139,393		7,805
d All other revenue								
e Total. Add lines 11a-11d		c						
147,198 147,198 6,751,613 142,285 0 13,695		d	All other revenue					
6,751,613 142,285 0 13,695		e	Total. Add lines 11a-11d	>	147,198			
		12	Total revenue. See Instructions	•	6,751,613	142,285		

Part IX Statement of Functional Expenses

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	heck if Schedule O contains a response or note to any line in this Part IX													
	-													

	ot include amounts reported on lines 6b, o, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21	1,875,625	1,875,625		
2	Grants and other assistance to domestic individuals See Part IV, line 22	835,049	835,049		
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16	1,468,700	1,468,700		
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	709,022	159,553	516,933	32,536
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$				
7	Other salaries and wages	2,282,759	1,159,095	584,277	539,387
8	Pension plan accruals and contributions (include section $401(k)$ and $403(b)$ employer contributions)	88,328	43,295	24,235	20,798
9	Other employee benefits	509,947	229,444	178,936	101,567
10	Payroll taxes				
		217,680	96,492	79,090	42,098
11	Fees for services (non-employees)				
а	Management	594,614	451,986	74,572	68,056
b	Legal	8,410	6,184	1,249	977
С	Accounting	61,666	12,116	45,049	4,501
d	Lobbying				
е	Professional fundraising services See Part IV, line 17	36,944			36,944
f	Investment management fees				
g	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)				
12	Advertising and promotion	995	596	249	150
13	Office expenses	265,800	84,471	153,203	28,126
14	Information technology				
15	Royalties				
16	Occupancy	569,023	290,593	179,152	99,278
17	Travel	665,213	595,737	24,763	44,713
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings				
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	115,324	58,873	34,543	21,908
23	Insurance				
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
а	EVENT FEES & CATERING	552,064	500,475	1,525	50,064
b	MISCELLANEOUS	67,073	19,352	20,705	27,016
c					
d					
e	All other expenses				
25	Total functional expenses. Add lines 1 through 24e	10,924,236	7,887,636	1,918,481	1,118,119
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ► ☐ if following SOP 98-2 (ASC 958-720)	25,52 1,230	.,227,030	2,220,101	-,0,7

Form	990 (2	2015)			Page 11
Par	t X	Balance Sheet			
		Check if Schedule O contains a response or note to any line in this Part X			<u> </u>
			(A) Beginning of year		(B) End of year
	1	Cash-non-interest-bearing	1,558,809	1	4,071,419
	2	Savings and temporary cash investments	4,192,510	2	2,127,760
	3	Pledges and grants receivable, net	11,016,312	3	5,625,069
	4	Accounts receivable, net		4	
	5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5	
Assets	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L		6	
881	7	Notes and loans receivable, net		7	
⋖	8	Inventories for sale or use	6.064	8	5,145
	9	Prepaid expenses and deferred charges	206,516	9	105,499
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D 848,750			
	ь	Less accumulated depreciation 10b 328,485	616,329	10c	520,265
	11	Investments—publicly traded securities		11	
	12	Investments—other securities See Part IV, line 11	20,536	12	8,753
	13	Investments—program-related See Part IV, line 11		13	
	14	Intangible assets		14	
	15	Other assets See Part IV, line 11	111,812	15	111,812
	16	Total assets.Add lines 1 through 15 (must equal line 34)	17,728,888	16	12,575,722
	17	Accounts payable and accrued expenses	506,176	17	244,976
	18	Grants payable	4,574,087	18	3,830,027
	19	Deferred revenue		19	
	20	Tax-exempt bond liabilities		20	
(Δ	21	Escrow or custodial account liability Complete Part IV of Schedule D		21	
jabilities.	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified			
i de		persons Complete Part II of Schedule L		22	
Ë	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related third parties,			

186,731

5,266,994

2,185,725

10,036,834

12,461,894

17,728,888

239,335

25

26

27

28

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31

32

33

34

223,231

4,298,234

2,202,816

5,835,337

8,277,488

12,575,722

Form 990 (2015)

239,335

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Net Assets or Fund Balances

26

27

28

29

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31

32

33

34

Complete Part X of Schedule D

Unrestricted net assets .

complete lines 30 through 34.

Temporarily restricted net assets

Total net assets or fund balances

Permanently restricted net assets

Total liabilities. Add lines 17 through 25 .

Capital stock or trust principal, or current funds .

Total liabilities and net assets/fund balances

lines 27 through 29, and lines 33 and 34.

Organizations that follow SFAS 117 (ASC 958), check here ▶ 🕡 and complete

Organizations that do not follow SFAS 117 (ASC 958), check here ▶ □ and

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

Investment expenses .

Schedule O

Schedule O

Separate basis

Separate basis

basis, consolidated basis, or both

Prior period adjustments .

Total revenue (must equal Part VIII, column (A), line 12) Total expenses (must equal Part IX, column (A), line 25) . . .

Donated services and use of facilities .

- Revenue less expenses Subtract line 2 from line 1 . . .

Check if Schedule O contains a response or note to any line in this Part XII

If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on

If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate

c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

If the organization changed either its oversight process or selection process during the tax year, explain in

If the organization changed its method of accounting from a prior year or checked "Other," explain in

2a Were the organization's financial statements compiled or reviewed by an independent accountant?

- Net unrealized gains (losses) on investments
- Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) . . .

Cash ✓ Accrual COther

Both consolidated and separate basis

Both consolidated and separate basis

- 3 4 5 6 7

8

9

10

1

2

- -11,7838,277,488

Yes

Yes

Yes

2a

2b

2c

3a

3b

No

Νo

Nο

Form 990 (2015)

Page **12**

6,751,613

10,924,236

-4,172,623

12,461,894

10 Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B)) Part XIII Financial Statements and Reporting

1 Accounting method used to prepare the Form 990

a separate basis, consolidated basis, or both

Single Audit Act and OMB Circular A-133?

Other changes in net assets or fund balances (explain in Schedule O) .

Consolidated basis

b Were the organization's financial statements audited by an independent accountant?

Consolidated basis

Additional Data

Software ID:

Software Version: **EIN:** 13-3424419

Name: ECHOING GREEN INC.

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

(Code) (Expenses \$ 332,433 including grants of \$) (Revenue \$

WORK ON PURPOSE, THOUGHT LEADERSHIP

2.727)

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

Compensated Employees, and Inde					rus	stee	S, R	tey Employee	as, Hignest	
(A) Name and Title	(B) A verage hours per week (list any hours for related	Pos mo unles	sition nore tl	(C n (do than erso icer	not one on is and		,	(D) Reportable compensation from the organization (W- 2/1099-	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the
	organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	MISC)	MISC)	organization and related organizations
DAVID HODGSON CO-CHAIR	1 00	x		x				0	0	С
MAYA AJMERA CO-CHAIR	1 00	x		×				0	0	C
CHERYL DORSEY PRESIDENT	40 00	x		×				243,846	0	22,724
MARC SAIONTZ TREASURER	1 00	х		х				0	0	C
ESTHER BENJAMIN BOARD MEMBER	1 00	х						0	0	(
STEVE BUFFONE BOARD MEMBER	1 00	x						0	0	(
PETER CAMPBELL	1 00				\Box		\Box			

1 00

1 00

1 00

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Χ

BOARD MEMBER

GUY DE CHAZAL

BOARD MEMBER

BOARD MEMBER

MARIANNE GIMON BOARD MEMBER

BETSY FADER

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

Form 990, Part VII - Compensation Compensated Employees, and Inde					/ru	stee	s, K	(ey Employed	es, Highest	
(A) Name and Title	(B) A verage hours per week (list any hours for related	Pos mo unles	sition nore t ess pe	(C) n (do than erso icer	not one on is and		,	(D) Reportable compensation from the organization (W- 2/1099- MISC)	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the
	organizations below dotted line)	individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former		MISC)	organization and related organizations
DAVID ISSROFF BOARD MEMBER	1 00	×						0	0	, c
KAREN KEHELA SHERWOOD BOARD MEMBER	1 00	×						0	0	С
ANDREW KASSOY BOARD MEMBER	1 00	×						0	0	C
MARIE KELLY BOARD MEMBER	1 00	х						0	0	(
JOSHUA MAILMAN BOARD MEMBER	1 00	х						0	0	(
CARTER MCCLELLAND BOARD MEMBER	1 00	х						0	0	
AJAY NAGPAL	1 00				\Box		\Box		,	

1 00

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Χ

BOARD MEMBER

BOARD MEMBER

ADAM SHAPIRO

BOARD MEMBER

BOARD MEMBER

JEROME VASCELLARO

DIANA PROPPER DE CALLEJON

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

18,778

6,578

22,538

19,533

16,724

0

ol

Compensated Employees, and Inde					Tus	stee:	3, R			
(A) Name and Title	(B) A verage hours per week (list any hours for related	Pos mo unles	sition nore th ss pe	(C) than ersoi	not one on is and		,	(D) Reportable compensation from the organization (W- 2/1099-	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the
	organizations below dotted line)	individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	MISC)	MISC)	organization and related organizations
ROBB VORHOFF BOARD MEMBER	1 00	x						0	0	C
DANIEL WEISS BOARD MEMBER	1 00	x	 					0	0	
LARRY WIESENECK BOARD MEMBER	1 00	x	 					0	0	
LARA GALINSKY VICE PRESIDENT	40 00		_ 	×				313,020	0	26,300
MATT SMITH DIRECTOR OF FINANCE	40 00			x				157,114	0	24,005

40 00

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168,769

130,000

126,462

104,693

112,567

ANA VAZQUEZ

LIZA MUELLER

ERICA MUNSKY

VP OF DEVELOPMENT

DIRECTOR OF COMMUNICATIONS

DIRECTOR OF KNOWLEDGE

DIRECTOR OF FELLOWSHIPS

DIRECTOR OF DEVELOPMENT

CORIE POPE LIEBERMAN

JANNA OBERDORF

efile	GRAPHIC	print -	DO NOT	PROCESS	As Filed	Data

hospital's name, city, and state

170(b)(1)(A)(iv). (Complete Part II)

www.irs.gov/form990.

described in section 170(b)(1)(A)(vi). (Complete Part II)

The organization is not a private foundation because it is (For lines 1 through 11, check only one box)

A community trust described in section 170(b)(1)(A)(vi) (Complete Part II)

DLN: 93493130033667 OMB No 1545-0047

SCHEDULE A (Form 990 or 990EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ.

Reason for Public Charity Status (All organizations must complete this part.) See instructions.

A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the

An organization that normally receives a substantial part of its support from a governmental unit or from the general public

An organization that normally receives (1) more than 331/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 331/3% of its support

An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section

A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii).(Attach Schedule E (Form 990 or 990-EZ))

A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).

A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).

Open to Public Inspection

Treasury Internal Revenue Service Name of the organization ECHOING GREEN INC

Department of the

Part I

1

2

3

▶ Information about Schedule A (Form 990 or 990-EZ) and its instructions is at

Employer identification number

13-3424419

		from gross investmen organization after Jun			•		11 tax) from businesse	s acquired by the
10		An organization organ	zed and opera	ted exclusively to tes	t for public safe	ety See sectio	on 509(a)(4).	
11	Ė	one or more publicly s	upported orga	nızatıons described in	section 509(a)(1) or section	nctions of, or to carry on 509(a)(2) See sectio	n 509(a)(3). Check
а	Г	Type I. A supporting o	rganization op n(s) the power	erated, supervised, or to regularly appoint o	controlled by i r elect a majori	its supported	d complete lines 11e, 1 organization(s), typical tors or trustees of the	ly by giving the
b	Γ	Type II. A supporting	organization s pporting orgar	upervised or controlle	d in connection		orted organization(s), b manage the supported	
c		Type III functionally is supported organization					h, and functionally integ) . and E .	rated with, its
d	Γ	Type III non-function	a <mark>lly integrate</mark> c ated The orga	d. A supporting organi inization generally mu	zation operated st satisfy a dist	, I in connectior tribution requi	n with its supported org rement and an attentive	
е	Г		-				ıs a Type I, Type II, T	ype III functionally
f	Ento	integrated, or Type III		, , , , , , , , , , , , , , , , , , , ,	5 5			
	Ente	r the number of support Provide the following i					· · · · · · · · · · · · · · · · · · ·	
g		Frovide the following r	mormation abo	out the supported orga	iiiizacion(s)			
Nar	ne of s	(i) upported organization	(ii)EIN	(iii) Type of organization (described on lines 1- 9 above (see instructions))	(iv) Is the orga Iisted in your docume	nızatıon governıng	(v) A mount of monetary support (see instructions)	(vi) A mount of other support (see instructions)
					Yes	No		
Tota	1							
For F	aperw	ork Reduction Act Noti	ce, see the In	structions for Form 99	00 or 990EZ.	Cat No 11		990 or 990-EZ) 2015

Schedule A (Form 990 or 990-EZ) 2015 Page 2 Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.) Section A. Public Support Calendar year (a)2011 (b)2012 (c)2013 (d)2014 (e)2015 (f)Total (or fiscal year beginning in) ▶ 1 Gifts, grants, contributions, and 4,921,009 7,602,156 17,872,933 8,653,858 6,595,633 45,645,589 membership fees received (Do not include any unusual grants) Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1 through 3 4,921,009 7,602,156 17,872,933 8,653,858 6,595,633 45,645,589 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) Public support. Subtract line 5 from line 4 Section B. Total Support Calendar year **(b)**2012 (a)2011 (c)2013 (d)2014 (e)2015 (f)Total 4,921,009 7,602,156 17,872,933 8,653,858 6,595,633 Amounts from line 4 Gross income from interest, dividends, payments received on securities loans, rents, 17,444 16,429 8,611 4,975 5,890 royalties and income from

18.171.909 27,473,680 (or fiscal year beginning in) ▶ 45,645,589 53,349 similar sources Net income from unrelated business activities, whether or not the business is regularly carried on 10 Other income Do not include gain or loss from the sale of 40 4,800 3,185 15,926 7,805 31.756 capital assets (Explain in Part VI) 11 Total support. Add lines 7 45,730,694 through 10 **12** Gross receipts from related activities, etc. (see instructions.) 12 2,577,603 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization,

Section C. Computation of Public Support Percentage Public support percentage for 2015 (line 6, column (f) divided by line 11, column (f)) 14 60 080 % Public support percentage for 2014 Schedule A, Part II, line 14 15 15 55 760 %

16a 33 1/3% support test - 2015. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization ▶▽ b 33 1/3% support test-2014. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this

box and stop here. The organization qualifies as a publicly supported organization 17a 10%-facts-and-circumstances test - 2015. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported ▶□

b 10%-facts-and-circumstances test - 2014. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization

Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Se	ction A. Public Support						
	Calendar year	(a)2011	(b) 2012	(c)2013	(d)2014	(e) 2015	(f) ⊤otal
•	iscal year beginning in) ▶	(-)	(-)	(0)_00	(-)	(-)	(1)
1	Gifts, grants, contributions, and						
	membership fees received (Do not include any "unusual grants")						
2	Gross receipts from admissions,						
_	merchandise sold or services						
	performed, or facilities furnished						
	in any activity that is related to						
	the organization's tax-exempt						
_	purpose						
3	Gross receipts from activities that are not an unrelated trade or						
	business under section 513						
4	Tax revenues levied for the						
-	organization's benefit and either						
	paid to or expended on its behalf						
5	The value of services or facilities						
	furnished by a governmental unit						
	to the organization without charge Total. Add lines 1 through 5						
6	Amounts included on lines 1, 2,						
/a	and 3 received from disqualified						
	persons						
b	Amounts included on lines 2 and						
	3 received from other than						
	disqualified persons that exceed						
	the greater of \$5,000 or 1% of						
_	the amount on line 13 for the year Add lines 7a and 7b						
8	Public support. (Subtract line 7c						
٥	from line 6)						
Se	ction B. Total Support		•	•	•		•
	Calendar year						7.5.
(or f	iscal year beginning in) ▶	(a)2011	(b) 2012	(c) 2013	(d) 2014	(e) 2015	(f) Total
9	Amounts from line 6						
0a	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties						
b	and income from similar sources Unrelated business taxable						
U	income (less section 511 taxes)						
	from businesses acquired after						
	June 30, 1975						
C	Add lines 10a and 10b						
L1	Net income from unrelated						
	business activities not included						
	in line 10b, whether or not the business is regularly carried on						
12	Other income Do not include						
	gain or loss from the sale of						
	capital assets (Explain in Part						
	VI)						
L3	Total support. (Add lines 9, 10c, 11, and 12)						
L4	First five years.If the Form 990 is	cor the organizati	n's first, second	, third, fourth, or	I fifth tax vear as a	section 501(c)(3) organization
	check this box and stop here		,	,,,	,		▶ □
Se	ction C. Computation of Pub	lic Support P	ercentage				-
15	Public support percentage for 2015			13 column (f))		45	
		•		15, column (1))		15	
L6	Public support percentage from 20		<u> </u>			16	
Se	ction D. Computation of Inv	estment Inco	me Percenta	ge			
L7	Investment income percentage for	2015 (line 10c, c	olumn (f) dıvıded	by line 13, colun	nn (f))	17	
18	Investment income percentage from	n 2014 Schedule	A, Part III, line	17		18	
L9a	33 1/3% support tests—2015.If the				l line 15 is more t		nd line 17 is not
-	more than 33 1/3%, check this box	=					▶ □
b	33 1/3% support tests—2014.If the	•				-	•
_	18 is not more than 33 1/3%, check	-					
20	Private foundation If the organizat						

Part IV Supporting Organizations

(Complete only if you checked a box on line 11 of Part I If you checked 11a of Part I, complete Sections A and B If you checked 11b of Part I, complete Sections A, D, and E If you checked 11d of Part I, complete Sections A, D, and E If you checked 11d of Part I, complete Sections A, D, and D, and Complete Part V.)

	I, complete Sections A and D, and complete Part V)			
Se	ction A. All Supporting Organizations			
1	Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain	1	Yes	No
2	Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2)	2		
3а	Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below	3a		
b	Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination	3b		
C	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use	3с		
4a	Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you checked 11a or 11b in Part I, answer (b) and (c) below	4a		
b	Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations	4b		
c	Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes	4c		
5a	Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable) Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by amendment to the organizing document)	5a		
b	Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?	5b		
c	Substitutions only. Was the substitution the result of an event beyond the organization's control?	5c		
6	Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (a) its supported organizations, (b) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (c) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI .	6		
7	Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in IRC 4958(c)(3)(C)), a family member of a substantial contributor, or a 35-percent controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990)	7		
8	Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part II of Schedule L (Form 990)	8		
9a	Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509 (a)(1) or (2))? If "Yes," provide detail in Part VI .	9a		
b	Did one or more disqualified persons (as defined in line 9(a)) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI .	9b		
c	Did a disqualified person (as defined in line 9(a)) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI .	9c		
.0a	Was the organization subject to the excess business holdings rules of IRC 4943 because of IRC 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer b below	10a		
b	Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings)	10 b		
.1	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?	11a		
b	A family member of a person described in (a) above?	11b		
c	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI	11 c		

each of the supported organizations? Provide details in Part VI

b Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard

Par	t IV Supporting Organizations (continued)			
Se	ection B. Type I Supporting Organizations			
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year	1		
2	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised or controlled the supporting organization	2		
Se	ection C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s)	1		
Se	ection D. All Type III Supporting Organizations			
			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (1) a written notice describing the type and amount of support provided during the prior tax year, (2) a copy of the Form 990 that was most recently filed as of the date of notification, and (3) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s)	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard	3		
	estion F. Tune III Functionally Internated Companies Operations			
	ection E. Type III Functionally-Integrated Supporting Organizations			
1 a b c	The organization is the parent of each of its supported organizations. Complete line 3 below			
2	Activities Test Answer (a) and (b) below.		Yes	No
	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities	2a		
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement	2b		
3	Parent of Supported Organizations Answer (a) and (b) below.			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of			

3a

3b

1 Check here if the organization satisfied the Integral Part Test as a qualifying Type III non-functionally integrated supporting organizations must complete.	_		ructions. All other
Section A - Adjusted Net Income		(A) Prior Year	(B) Current Yea (optional)
Net short-term capital gain	1		
Recoveries of prior-year distributions	2		
Other gross income (see instructions)	3		
Add lines 1 through 3	4		
Depreciation and depletion	5		
Portion of operating expenses paid or incurred for production or collection gross income or for management, conservation, or maintenance of proper held for production of income (see instructions)			
Other expenses (see instructions)	7		
Adjusted Net Income (subtract lines 5, 6 and 7 from line 4)	8		
Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Yea (optional)
Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year)	1		
a Average monthly value of securities	1a		
b Average monthly cash balances	1b		
c Fair market value of other non-exempt-use assets	1 c		
d Total (add lines 1a, 1b, and 1c)	1 d		
Discount claimed for blockage or other factors (explain in detail in Part VI)	, _		
Acquisition indebtedness applicable to non-exempt use assets	2		
Subtract line 2 from line 1d	3		
Cash deemed held for exempt use Enter 1-1/2% of line 3 (for greater amount, see instructions)	4		
Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
Multiply line 5 by 035	6		
Recoveries of prior-year distributions	7		
Minimum Asset Amount (add line 7 to line 6)	8		
Section C - Distributable Amount			Current Year
Adjusted net income for prior year (from Section A, line 8, Column A)	1		
Enter 85% of line 1	2		
Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
Enter greater of line 2 or line 3	4		
Income tax imposed in prior year	5		
Distributable A mount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)	6		
Check here if the current year is the organization's first as a non-functional	ılly-ıntegrate	d Type III supporting	organization (see
instructions)			

Part V Type III Non-Functionally Integra	ated 509(a)(3) Suppo	rting Organizations (co	ontinuea)
Section D - Distributions			Current Year
1 Amounts paid to supported organizations to accom	plish exempt purposes		
2 Amounts paid to perform activity that directly furthe excess of income from activity	ers exempt purposes of supp	ported organizations, in	
3 Administrative expenses paid to accomplish exemp	ot purposes of supported org	anızatıons	
4 Amounts paid to acquire exempt-use assets			
5 Qualified set-aside amounts (prior IRS approval rec	quired)		
6 Other distributions (describe in Part VI) See instru	ıctions		
	200.0110		
7 Total annual distributions. Add lines 1 through 6			
8 Distributions to attentive supported organizations t details in Part VI) See instructions	to which the organization is r	esponsive (provide	
9 Distributable amount for 2015 from Section C, line	6		
10 Line 8 amount divided by Line 9 amount			
Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2015	(iii) Distributable Amount for 2015
1 Distributable amount for 2015 from Section C, line 6		110 2022	711110411111111111111111111111111111111
2 Underdistributions, if any, for years prior to 2015 (reasonable cause requiredsee instructions)			
3 Excess distributions carryover, if any, to 2015			
a .			
b c			
d From 2013			
e From 2014			
f Total of lines 3a through e			
g Applied to underdistributions of prior years			
h Applied to 2015 distributable amount			
i Carryover from 2010 not applied (see instructions)			
j Remainder Subtract lines 3g, 3h, and 3i from 3f			
4 Distributions for 2015 from Section D, line 7 \$			
A pplied to underdistributions of prior years			
b Applied to 2015 distributable amount			
c Remainder Subtract lines 4a and 4b from 4			
5 Remaining underdistributions for years prior to 2015, if any Subtract lines 3g and 4a from line 2 (if amount greater than zero, see instructions)			
6 Remaining underdistributions for 2015 Subtract lines 3h and 4b from line 1 (if amount greater than zero, see instructions)			
7 Excess distributions carryover to 2016. Add lines 31 and 4c			
8 Breakdown of line 7			
a			
b			
c Excess from 2013			
d From 2014			
e From 2015			
		Calcadada A	(F 000 000 F7) (201 F

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SCHEDULE D

(Form 990)

Department of the

Treasury

Supplemental Financial Statements

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990.

Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

<u> 2015</u>

DLN: 93493130033667

Open to Public Inspection

nterr	nal Revenue Service	(Inspection
Na	me of the organization HOING GREEN INC			oyer identification number
Pa	Organizations Maintaining Donor Complete If the organization answer	r Advised Funds or Other Similar F eed "Yes" on Form 990, Part IV, line 6.		424419 or Accounts.
		(a) Donor advised funds	(b)	Funds and other accounts
1	Total number at end of year	(a) Bollot davised lands	(5)	rands and other accounts
2	Aggregate value of contributions to (during year)			
3	Aggregate value of grants from (during year)			
4	Aggregate value at end of year			
5	Did the organization inform all donors and donor funds are the organization's property, subject to		or advis	sed Yes No
5	Did the organization inform all grantees, donors, used only for charitable purposes and not for the conferring impermissible private benefit?	benefit of the donor or donor advisor, or for a	ny other	Yes No
Pa	rt III Conservation Easements. Comple	ete if the organization answered "Yes" o	n Form	n 990, Part IV, line 7.
1	Purpose(s) of conservation easements held by th	ne organization (check all that apply)		
	Preservation of land for public use (e g , recreducation)		n histori	ically important land area
	Protection of natural habitat	<u>'_</u>		d historic structure
	Preservation of open space	·		
2	Complete lines 2a through 2d if the organization easement on the last day of the tax year	held a qualified conservation contribution in t	he form	of a conservation
				Held at the End of the Year
а	Total number of conservation easements		2a	
b	Total acreage restricted by conservation easeme		2b	
C	Number of conservation easements on a certified	I historic structure included in (a)	2c	
d	Number of conservation easements included in (i historic structure listed in the National Register	c) acquired after 8/17/06, and not on a	2d	
3	Number of conservation easements modified, tra	nsferred, released, extinguished, or terminate	ed by the	e organization during the
	tax year ▶			
4	Number of states where property subject to cons	ervation easement is located ▶		
5	Does the organization have a written policy regard violations, and enforcement of the conservation of		dling of	☐ Yes ☐ No
6	Staff and volunteer hours devoted to monitoring, year	inspecting, handling of violations, and enforci	ng cons	ervation easements during the
	^	anting banding of malescene and ares		A
7	A mount of expenses incurred in monitoring, inspi	ecting, nandling of violations, and enforcing c	onserva	ition easements during the year
В	Does each conservation easement reported on Ii (B)(i) and section $170(h)(4)(B)(ii)$?	ne 2(d) above satisfy the requirements of sec	tion 17	0(h)(4) Yes No
9	In Part XIII, describe how the organization repor balance sheet, and include, if applicable, the text the organization's accounting for conservation ea	of the footnote to the organization's financial		The state of the s
a ı		ctions of Art, Historical Treasures, ed "Yes" on Form 990, Part IV, line 8.	or Oth	er Similar Assets.
1a	If the organization elected, as permitted under Si works of art, historical treasures, or other similar service, provide, in Part XIII, the text of the foot	FAS 116 (ASC 958), not to report in its revei assets held for public exhibition, education,	or resea	arch in furtherance of public
b	If the organization elected, as permitted under SI works of art, historical treasures, or other similar service, provide the following amounts relating to	assets held for public exhibition, education,		
((i) Revenue included on Form 990, Part VIII, line	1	> \$	
(ii) Assets included in Form 990, Part X	1	S	

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the

following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

Revenue included on Form 990, Part VIII, line 1

Assets included in Form 990, Part X

SCIL	edule D (Form 990) 2015					Page ∠
Par	Continued)	Collections of	Art, Historical	Treasures, or	Other Similar A	ssets
3	Using the organization's acquisition, acc collection items (check all that apply)	ession, and other re	ecords, check any	of the following that	are a significant us	e of its
а	Public exhibition		d	an or exchange pro	arams	
ь	·		<u>. </u>	ther	grams	
	Scholarly research		- 01	tilei		
С	Preservation for future generations					
4	Provide a description of the organization Part XIII	's collections and e	xplain how they fur	ther the organizatio	n's exempt purpose	in
5	During the year, did the organization soli assets to be sold to raise funds rather th					s No
Par	rt IV Escrow and Custodial Arra Complete if the organization a Part X, line 21.		n Form 990, Par	t IV, line 9, or re	ported an amour	nt on Form 990,
1a	Is the organization an agent, trustee, cuincluded on Form 990, Part X?	stodian or other inte	ermediary for contr	ibutions or other as	sets not	s No
ь	If "Yes," explain the arrangement in P	art XIII and comple	ete the following tal	ble	Am	ount
c	Beginning balance			10	:	
d	Additions during the year			10	1	
e	Distributions during the year			16	2	
f	Ending balance			11	f	
2a	Did the organization include an amount of	n Form 990, Part X	, line 21, for escro	w or custodial acco	unt liability? T e	s No
b	If "Yes," explain the arrangement in Part	:XIII Check here it	f the explanation ha	as been provided in	Part XIII	🗆
Pa	rt V Endowment Funds. Comple	te if the organiza	ition answered "	Yes" to Form 990		
		(a)Current year	(b)Pnor year	b (c) Two years back		(e)Four years back
1a b	Beginning of year balance Contributions	239,335	239,335	239,335	239,335	239,335
с	Net investment earnings, gains, and losses	1,032	993	1,076	1,021	522
d	Grants or scholarships					
e	Other expenditures for facilities and programs	1,032	993	1,076	1,021	522
f	Administrative expenses					
g	End of year balance	239,335	239,335	239,335	239,335	239,335
2	Provide the estimated percentage of the	current year end ba	lance (line 1g, coli	umn (a)) held as		
а	Board designated or quasi-endowment >					
b	Permanent endowment ► 100 000 %					
c	Temporarily restricted endowment ► The percentages on lines 2a, 2b, and 2c	should equal 100%	1			
3а	Are there endowment funds not in the po organization by	•		ield and administere	ed for the	Yes No
	(i) unrelated organizations					a(i) No
b	(ii) related organizations If "Yes" on 3a(ii), are the related organizations			R?	 	Bb No
4	Describe in Part XIII the intended uses		endowment funds		<u> </u>	•
Pai	rt VI Land, Buildings, and Equip Complete if the organization a		Form 990 Part	IV line 11a See	Form 990 Part V	(line 10
	Description of property	answered res to	(a) Cost or other (investme	(b) r basis Cost or other b	Accumulated	
1 a	Land					
b	Buildings					
c	Leasehold improvements			233,	012 59,3	75 173,637
d	Equipment		.	196.	467 70.6	31 125,836

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c))

220,792

520,265

198,479

419,271

	ts—Other Securities. 00, Part X, line 12.	Complete if the org	anızatıon answered 'Yo	es' on Form 990, Part IV, line 11b.
(a) Des	cription of security or categ cluding name of security)	ory	(b) Book value	(c)Method of valuation Cost or end-of-year market value
(1)Financial derivatives				,
(2)Closely-held equity inte (3)O ther	erests			
	Form 990, Part X, col (B) line 12			
Part VIII Investmer Complete if	nts—Program Related the organization answe	red 'Yes' on Form 9	90, Part IV, line 11c.s	ee Form 990, Part X, line 13.
	Description of investment		(b) Book value	(c) Method of valuation
				Cost or end-of-year market value
				_
	ts. Complete if the organize		n Form 990. Part IV. line	11d See Form 990, Part X, line 15
		escription		(b) Book value
	ual Form 990, Part X, col (B) li			•
See Form 99	lities. Complete if the o 30, Part X, line 25.	organization answer	ed 'Yes' on Form 990, 	Part IV, line 11e or 11f.
1. (a) De	scription of liability	(b) Book valu	ıe	
Federal income taxes				
DEFERRED RENT		223	,231	
	Form 990, Part X, col (B) line 25)	·	,231	
				's financial statements that reports the he footnote has been provided in Part

Total revenue, gains, and other support per audited financial statements

Amounts included on line 1 but not on Form 990, Part VIII, line 12

Net unrealized gains (losses) on investments .

Supplemental Information

Donated services and use of facilities

Recoveries of prior year grants .

Other (Describe in Part XIII) .

Add lines 2a through 2d .

Schedule D (Form 990) 2015

1

2

а

b

Part XIII

information

PART V, LINE 4

Return Reference

6,892,091

140,478

3	Subtract line 2e from line 1	3	6,751,613
4	A mounts included on Form 990, Part VIII, line 12, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a		
b	Other (Describe in Part XIII) 4b		
c	Add lines 4a and 4b	4c	0
5	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)	5	6,751,613
Part	XII Reconciliation of Expenses per Audited Financial Statements With Expense Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.	s per	Return.
1	Total expenses and losses per audited financial statements	1	11,076,497
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities		
b	Prior year adjustments		
c	Other losses		
d	Other (Describe in Part XIII)		
e	Add lines 2a through 2d	2e	152,261
3	Subtract line 2e from line 1	3	10,924,236
4	A mounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b	Other (Describe in Part XIII)		
c	Add lines 4a and 4b	4c	0

Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional

Explanation

INTEREST EARNED ON THE ENDOWMENT FUND IS IMMEDIATELY AVAILABLE FOR USE IN

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) . . .

GENERAL OPERATIONS

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b,

2a

2b

2c

2d

152,261

-11,783

2e

10,924,236

Schedule D (Form 990) 2015		Page 5						
Part XIII Supplemental Information (continued) Return Reference Explanation								
Return Reference	Explanation							
		_						

efile GRAPHIC print - DO NOT	PROCESS	As Filed Dat	ta -	DLN:	93493130033667
	tement of	Activities C	Outside the Unit	ed States	OMB No 1545-0047
(Form 990) Department of the Treasury Internal Revenue Service ► Informati	·	Part IV, line : ► Attach to	n answered "Yes" to Form 14b, 15, or 16. o Form 990. nd its instructions is at wi	,	2015 Open to Public Inspection
Name of the organization ECHOING GREEN INC				Employer iden 13-3424419	tification number
Part I General Informatio Complete if the organ				14b.	
 For grantmakers. Does the and other assistance, the grants or used to award the grants or For grantmakers. Describe assistance outside the Unite 	antees' eligibil assistance? n Part V the or	ity for the grar	nts or assistance, and	the selection criteria	√ Yes No nts and other
3 Activites per Region (The follow	ving Part I, line :	3 table can be di	uplicated if additional spa	ace is needed)	
(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e.g., fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is program service, describe specific type of service(s) in region	a (f) Total expenditures for and investments in region
(1) See Add'l Data					
(2)					
(3)					
(4)					
(5)					
3a Sub-total b Total from continuation sheets to Part I	0				764,518 704,182
c Totals (add lines 3a and 3b) For Paperwork Reduction Act Notice, see	0	for Form 000		No 50082W Sche	1,468,700 dule F (Form 990) 2015

Part II	Grants and Other Assistance to Organizations or Entities Outside the United States.
Fairtr	diants and other Assistance to organizations of Entitles outside the officed states.

Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
(1) See Add'l Data								
(2)								
(3)								
(4)								
(5)								
(6)								
(7)								
(8)								
(9)								
(10)								
(11)								
(12)								
(13)								
(14)								
(15)								
(16)			1					

tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter

7

6

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed. (a) Type of grant or (b) Region (c) Number of (d) A mount of (e) Manner of cash (f) A mount of (g) Description (h) Method of assistance recipients cash grant disbursement non-cash of non-cash valuation assistance assistance (book, FMV, appraisal, other) (1) FELLOWSHIP SUB-SAHARAN 2 160,000 WIRE TRANSFER PROGRAM - AWARD AFRICA (2) FELLOWSHIP CENTRAL AMERICA 4,000 WIRE TRANSFER PROGRAM - CASH AND THE ASSISTANCE CARIBBEAN (3) FELLOWSHIP EAST ASIA AND THE 7 18,717 WIRE TRANSFER PROGRAM - CASH PACIFIC ASSISTANCE (4) FELLOWSHIP 2 MIDDLE EAST AND 5,694 WIRE TRANSFER PROGRAM - CASH NORTH AFRICA ASSISTANCE 3,941 WIRE TRANSFER (5) FELLOWSHIP NORTH AMERICA 1 PROGRAM - CASH ASSISTANCE (6) FELLOWSHIP SOUTH AMERICA 3,010 WIRE TRANSFER 1 PROGRAM - CASH ASSISTANCE (7) FELLOWSHIP SOUTH ASIA 8 23,203 WIRE TRANSFER PROGRAM - CASH ASSISTANCE (8) FELLOWSHIP SUB-SAHARAN 15 42,438 WIRE TRANSFER PROGRAM - CASH AFRICA ASSISTANCE (9) FISCAL SPONSORSHIP NORTH AMERICA 1 74,588 WIRE TRANSFER (10) FISCAL SPONSORSHIPSUB-SAHARAN 2 123,500 WIRE TRANSFER AFRICA (11) (12) (13) (14) (15) (16) (17) (18)

8621) Yes ✓ No Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships (see Instructions for Form 8865) Yes ✓ No Old the organization have any operations in or related to any boycotting countries during the tax year? If

"Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form

5713, do not file with Form 990)

Schedule F (Form 990) 2015

Νo

Yes

Page 5

method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

990 Schedule F, Supplemental Information

Schedule F (Form 990) 2015

Return Reference	Explanation
PART I, LINE 2	FELLOWSHIP PROGRAM THE ORIGINAL APPLICATION SPECIFIES THE DESIGNATED USE OF THE FUNDS FE LLOWS ARE REQUIRED TO SUBMIT 4 REPORTS (1 EVERY 6 MONTHS) OVER THE COURSE OF THEIR FELLOWS HIP THESE REPORTS INCLUDE DESCRIPTIONS OF THE FUNDS SPENT, ACTIVITIES OF THE ENTITY AND F INANCIAL STATEMENTS IF THERE IS AN EVIDENT DEPARTURE FROM THE ORIGINAL DESIGNATED USE, THE CONTRACT PROVIDES FOR THE RETURN OF GRANT FUNDS TO ECHOING GREEN FACILITY EXISTS WITHIN THE CONTRACT FOR ECHOING GREEN TO REQUEST EXTRA DETAILED INFORMATION NECESSARY TO PROVE S ATISFACTORY EXPENDITURES OF GRANT FUNDS, IN ADDITION TO AN OBLIGATION TO SIGN AN AFFIDAVIT CONFIRMING DETAILS OF THE USE OF FUNDS, IF REQUESTED

Additional Data

Software ID: Software Version:

EIN: 13-3424419

Name: ECHOING GREEN INC

Form 990 Schedule F Part I - Activities Outside The United States

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service (s) in region	(f) Total expenditures for region
EAST ASIA AND THE PACIFIC	0	_	GRANTING TO INDIVIDUALS AND ORGANIZATIONS ONLY	FELLOWSHIP PROGRAM AND RELATED ACTIVITIES	104,136
EUROPE (INCLUDING ICELAND AND GREENLAND)	0			FELLOWSHIP PROGRAM AND RELATED ACTIVITIES	81,898
MIDDLE EAST AND NORTH AFRICA	0			FELLOWSHIP PROGRAM AND RELATED ACTIVITIES	85,694

(b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (f) Total expenditures (a) Region offices in the employees or in region (by type) (i.e., (d) is a program for region fundraising, program service, describe agents in region services, grants to specific type of service region recipients located in the (s) in region region) NORTH AMERICA IGRANTING TO FELLOWSHIP PROGRAM 8,862 INDIVIDUALS AND AND RELATED ORGANIZATIONS ONLY ACTIVITIES 3.010

GRANTING TO

INDIVIDUALS AND

lorganizations only lactivities

FELLOWSHIP PROGRAM

AND RELATED

103,203

SOUTH AMERICA	0	I = -		FELLOWSHIP PROGRAM AND RELATED	
			ORGANIZATIONS ONLY	ACTIVITIES	

Form 990 Schedule F Part I - Activities Outside The United States

SOUTH ASIA

(b) Number of (d) Activities conducted (e) If activity listed in (f) Total expenditures (a) Region (c) Number of offices in the employees or in region (by type) (i.e., (d) is a program for region service, describe agents in fundraising, program region services, grants to specific type of service region recipients located in the (s) in region region) SUB-SAHARAN AFRICA IGRANTING TO FELLOWSHIP PROGRAM 303,127 INDIVIDUALS AND AND RELATED ORGANIZATIONS ONLY ACTIVITIES FISCAL SPONSORSHIP FELLOWSHIP PROGRAM 74,588 NORTH AMERICA AND RELATED ACTIVITIES FISCAL SPONSORSHIP FELLOWSHIP PROGRAM SOUTH ASIA 445,850

AND RELATED ACTIVITIES

Form 990 Schedule F Part I - Activities Outside The United States

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities conducted (e) If activity listed in (f) Total expenditures offices in the employees or in region (by type) (i.e., (d) is a program for region fundraising, program service, describe agents in region services, grants to specific type of service region recipients located in the (s) in region region) SUB-SAHARAN AFRICA 0 FISCAL SPONSORSHIP FELLOWSHIP PROGRAM 254,332 AND RELATED la ctivities. GRANTING TO FELLOWSHIP PROGRAM 4.000 CENTRAL AMERICA AND THE CARIBBEAN INDIVIDUALS AND IAND RELATED

ORGANIZATIONS ONLY ACTIVITIES

(a) A mount of non-(h) Description of (a) Name of (e) A mount of (f) Manner of valuation section (c) Region (d) Purpose of grant cash non-cash and EIN(if cash grant cash disbursement (book, FMV, organization assistance assistance applicable) appraisal, other) **IEUROPE** IFELLO WSHIP 80.000 WIRE TRANSFER (INCLUDING IA WARD ICELAND AND

80.000 WIRE TRANSFER

80,000 WIRE TRANSFER

(i) Method of

	GREENLAND)				
	SOUTH ASIA	FELLO WSHIP A WA RD	80,000	WIRE TRANSFER	

IA WARD

IA WARD

IFELLO WSHIP

Form 990 Schedule F Part II - Grants or Entities Outside The United States

MIDDLE EAST AND

INORTH AFRICA

SUB-SAHARAN

la FRICA

(b) IRS code

(g) A mount of non-(h) Description of (a) Name of (e) A mount of (f) Manner of section valuation (c) Region (d) Purpose of grant cash non-cash cash disbursement and EIN(if cash grant (book, FMV, organization assistance assistance applicable) appraisal, other) SUB-SAHARAN IFFLLOWSHIP 80.000 WIRE TRANSFER

148,500 WIRE TRANSFER

(i) Method of

	AFRICA	JA WARD				
	EAST ASIA AND THE PACIFIC	FELLOWSHIP AWARD	80,000	WIRE TRANSFER		
	SUB-SAHARAN	FELLOWSHIP	7,659	WIRE TRANSFER		

Form 990 Schedule F Part II - Grants or Entities Outside The United States

AWARD-CASH ASSISTANCE

SPONSORSHIP

FISCAL

AFRICA

SOUTH ASIA

(b) IRS code

(b) IRS code (i) Method of (g) A mount of non-(h) Description of (a) Name of (e) A mount of (f) Manner of section valuation (d) Purpose of grant | (c) Region non-cash cash and EIN(if cash grant cash disbursement (book, FMV, organization assistance assistance applicable) appraisal, other) ISOUTH ASIA lfiscal 237.500 WIRE TRANSFER ISPONSORSHIP

47,500 WIRE TRANSFER

		FISCAL SPONSORSHIP	12,350	WIRE TRANSFER		
	SUB-SAHARAN	FISCAL	23,394	WIRE TRANSFER		

ISPONSORSHIP

SPONSORSHIP

lfiscal

Form 990 Schedule F Part II - Grants or Entities Outside The United States

AFRICA

SOUTH ASIA

(b) IRS code (i) Method of (g) A mount of non-(h) Description of (a) Name of (e) A mount of (f) Manner of valuation section (d) Purpose of grant (c) Region cash non-cash and EIN/if organization ther)

organization	and EIN(If applicable)	, , ,		cash grant	cash disbursement	assistance	assistance	appraisal, oth
		SUB-SAHARAN	FISCAL	28.500	WIRE TRANSFER			

Form 990 Schedule F Part II - Grants or Entities Outside The United States

ISPONSORSHIP

AFRICA

DLN: 93493130033667

SCHEDULE G (Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a

Attach to Form 990 or Form 990-EZ

Open

Department of the Treasury Internal Revenue Service

▶ Information about Schedule G (Form 990 or 990-EZ) and its instructions is at www irs gov/form990

Open to Public Inspection

OMB No 1545-0047

	ne of the organization HOING GREEN INC							tification number
Pa	rt I Fundraising Ac	tivities.Complete	of the o	rganizat	ion answered "Yes" (on Form	13-3424419 1990. Part IV.	. line 17.
		s are not required					, ,	
1	Indicate whether the orgai	nization raised funds	through	any of the	following activities Ch	eck all t	hat apply	
а	✓ Mail solicitations			е	✓ Solicitation of no	n-goverr	nment grants	
b	✓ Internet and email sol	ıcıtatıons		f	Solicitation of go	vernmen	t grants	
c	▼ Phone solicitations			g	Special fundraisi	ng event	S	
d	✓ In-person solicitation	s						
2a	Did the organization have or key employees listed in services?							s No
b	If "Yes," list the ten higher to be compensated at lea				ers) pursuant to agreer	ments un	der which the fu	ndraiser is
	(i) Name and address of individual or entity (fundraiser)	(ii) Activity	fundrais custo cont	Did ser have ody or rol of outions?	(iv) Gross receipts from activity	(or r fundra	nount paid to etained by) iser listed in col (i)	(vi) A mount paid to (or retained by) organization
			Yes	No				
1	STETWIN CONSULTING 708 THIRD AVENUE	GALA EVENT FUNDRIASING CONSULTING		No	954,480		20,082	934,398
	NEW YORK, NY 10017							
2	DEVELOPMENT GUILDDDIINC 233 HARVARD STREET SUITE 107	FUNDRAISING STRATEGY DESIGN		No	0		10,862	0
	BROOKLINE, MA 02446							
3		TEXT TO PLEDGE CONTRACT		No	0		6,000	0
	LONG ISLAND CITY, NY 11101							
4								
5								
6								
7								
8								
9								
10								
				-		 		

3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing

NΥ

Total

954,480

934,398

Sch	edu	le G (Form 990 or 990-EZ) 2015				Page 2
Pa	rt	Fundraising Events. Complete If the organization fundraising event contribution receipts greater than \$5,000	ons and gross income			
			(a)Event #1 GALA EVENT (event type)	(b)Event #2(event type)	(c)O ther events (total number)	(d) Total events (add col (a) through col (c))
Reversie	1	Gross receipts	954,480			954,480
Œ	l	Less Contributions	848,218			848,218
	_	line 2)	106,262			106,262
	4	Cash prizes				
	5	Noncash prizes				
Se	6	Rent/facility costs				
Expenses	7	Food and beverages	106,262			106,262
쥧	8	Entertainment				
Direct	9	Other direct expenses				
ā	10	Direct expense summary Add lines	4 through 9 ın column (d)		106,262
	11	Net income summary Subtract line :	10 from line 3, column (c)		0
Pa	t I	Gaming. Complete if the organization Form 990-EZ, line 6a.	n answered "Yes" on f	Form 990, Part IV, line	e 19, or reported mo	re than \$15,000 on
everne			(a)Bıngo	(b)Pull tabs/Instant bingo/progressive bingo	(c)O ther gaming	(d) Total gaming (add col (a) through col (c))
G)	1		1	i	I	I

			_	_	-	•	-	-	-	-	=	, -	
			C	o	r	r	ı	b	1	e	ŧt	e	٩

10a b

		Form 990-EZ, line 6a.				
Revenue	1	Gross revenue	(a)Bingo	(b)Pull tabs/Instant bingo/progressive bingo	(c)Other gaming	(d) Total gaming (add col (a) through col (c))
	_	Gloss levellue				
ses	2	Cash prizes				
Expenses	3	Noncash prizes				
Direct	4	Rent/facility costs				
<u> </u>	5	Other direct expenses				
				┌ Yes <u></u> %_		
	6	Volunteer labor	☐ No	∏ No	No No	
	7	Direct expense summary Add lines	2 through 5 ın column (d)		
	8	Net gaming income summary Subtra	ct line 7 from line 1, col	umn (d)		
9	Е	nter the state(s) in which the organiza	tion conducts gaming ac	tivities		
а	I	s the organization licensed to conduct	gaming activities in eac	h of these states?		├Yes ├No
b	Ιt	"No," explain				

If "No," explain	
Were any of the organization's gaming licenses revoked, suspended or terminated during the tax ye	ar? Yes No
If "Yes," explain	
	Schedule G (Form 990 or 990-EZ) 2015

efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493130033667 OMB No 1545-0047 Schedule I Grants and Other Assistance to Organizations, (Form 990) 2015 Governments and Individuals in the United States Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22. Open to Public Attach to Form 990. Department of the Inspection ▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990. Treasury Internal Revenue Service Name of the organization Employer identification number ECHOING GREEN INC 13-3424419 Part I **General Information on Grants and Assistance** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient Part II that received more than \$5,000 Part II can be duplicated if additional space is needed (d) A mount of cash (a) Name and address of **(b)** EIN (c) IRC section (e) A mount of non-(f) Method of (g) Description of (h) Purpose of grant organization if applicable grant cash valuation non-cash assistance or assistance or government (book, FMV, assistance appraisal, other) See Additional Data Table

Enter total number of section 501(c)(3) and government organizations listed in the line 1 table

PROCESS

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22 Part III can be duplicated if additional space is needed

(a)Type of grant or assistance	(b)Number of recipients	(c) A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance					
FELLOWSHIP AWARD - U S (1) INDIVIDUALS	7	490,000								
FELLOWSHIP PROGRAM - CASH (2) ASSISTANCE FOR U S INDIVIDUALS	58	143,440								
FISCAL SPONSORSHIP - U S (3) INDIVIDUALS	3	201,609								
Part IV Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information.										
Return Reference Explanation	on									

Part IV Supplem	ental Information. Provide	the information required	l ın Part I, line 2, Part III,	column (b), and any other	additional information.
Return Reference	Explanation				
PART I, LINE 2	SUBMIT 4 REPORTS (1 E FUNDS SPENT, ACTIVIT DESIGNATED USE, THE CONTRACT FOR ECHOIL OF GRANT FUNDS, IN AI REQUESTED ALUMNI PI	VERY 6 MONTHS) OVER THE ENTITY AND CONTRACT PROVIDES FOR GREEN TO REQUEST ENDITION TO AN OBLIGATION GREEN OF THE ROGRAM ECHOING GREEN	THE COURSE OF THEIR FEL FINANCIAL STATEMENTS OR THE RETURN OF GRANT EXTRA DETAILED INFORMA ION TO SIGN AN AFFIDAV EN'S ALUMNI PROGRAM AIN	LOWSHIP THESE REPORTS IF THERE IS AN EVIDENT DI FUNDS TO ECHOING GREEN TION NECESSARY TO PROV IT CONFIRMING DETAILS O MS TO SUPPORT THE ORGAN	S FELLOWS ARE REQUIRED TO INCLUDE DESCRIPTIONS OF THE EPARTURE FROM THE ORIGINAL FACILITY EXISTS WITHIN THE E SATISFACTORY EXPENDITURES F THE USE OF FUNDS, IF IIZATION'S GRANTEES WITH ED ECHOING GREEN PROVIDES

PRO-BONO SUPPORT IN THE FORM OF CONNECTING GRANTEES TO ONE ANOTHER AS PEERS, MENTORS AND ADVISORS, AS WELL AS

ACTING AS TRUSTED ADVISORS FOR A SELECT GROUP OF ALUMNI AT KEY INFLECTION POINTS IN THEIR PERSONAL OR PROFESSIONAL LIVES IN ADDITION, ECHOING GREEN GIVES ITS ALUMNI OPPORTUNITIES TO PARTICIPATE IN THE FELLOW SEARCH AND SELECTION

Schedule I (Form 990) 2015

Additional Data

ANGAZA DESIGN INC

SAN FRANCISCO, CA

220 2ND AVENUE SOUTH SEATTLE, WA 98104

550 DAVIS ST UNIT 50 SAN FRANCISCO, CA

414 BRANNAN ST

ARQLITE SPC

CERPLUS

94111

94107

Software ID: Software Version:

27-2842254

47-4042416

47-5572615

EIN: 13-3424419

Name: ECHOING GREEN INC

100,000

80,000

80,000

(h) Purpose of grant

or assistance

SPONSORSHIP

FELLOWSHIP AWARD

FELLOWSHIP AWARD

FISCAL

(a) Name and address of organization or government(b) EIN(c) IRC section if applicable(d) Amount of cash grant(e) Amount of non-cash (book, FMV, appraisal, assistance(f) Method of valuation (book, FMV, appraisal, non-cash assistance

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of (b) EIN (c) IRC section (d) A mount of cash (e) Amount of non- (f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applicable grant cash (book, FMV, appraisal, non-cash assistance or assistance or aovernment assistance other) BETH & BESSIE INC (CLOUD 47-2995993 90,000 FELLOWSHIP AWARD TO STREET) 1230 E SPENCE AVE APT 4 TEMPE.AZ 85281 COLLEGE FOR SOCIAL 47-4425987 327,195 FISCAL INNOVATION INC. SPONSORSHIP

21 HAWTHORN RD BROOKLINE, MA 02445 DESIGNING JUSTICE 81-2658023 90,000 FELLOWSHIP AWARD DESIGNING SPACES

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

612 MARIPOSA AVENUE SUITE 402

OAKLAND, CA 94610

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) Amount of non- (f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance DIGITAL UNDIVIDED 46-2018102 000.08 FELLOWSHIP AWARD 244 MADISON AVE 306 HIP AWARD

NEW YORK, NY 10016					1
EQUOTA ENERGY 10 S MEADOW DR SUDBURY,MA 01776	47-5649366		80,000		FELLOWSHIP AWAR
WOMEN'S FOUNDATION OF CALIFORNIA 340 PINE STREET SUITE	94-2752421	501 (C) 3	5,544		FELLOWSHIP PROGRAM - CASH ASSISTANCE

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

302

94104

SAN FRANCISCO, CA

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) A mount of non- (f) Method of valuation (g) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance or government assistance other) GREENWAVE 47-5438012 501 (C) 3 46,685 FISCAL ORGANIZATION CORP SPONSORSHIP

43 EAST PEARL STREET NEW HAVEN, CT 06513					
LABORX 88 CHARLES STREET 4 BOSTON,MA 02114	47-4879155		47,500		FISCAL SPONSORSHIP
COMMON CROUND	27 2522000	E01 (C) 3	90 000		EELLOWCHID AW

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

16C

NEW YORK, NY 10038

FELLOWSHIP AWARD COMMON GROUND 27-3523909 501 (C) 3 80,000 COMMUNITIES 125 MAIDEN LANE SUITE

(a) Name and address of **(b)** EIN (c) IRC section (d) A mount of cash (e) Amount of non- (f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applicable arant cash (book, FMV, appraisal, non-cash assistance or assistance or government assistance other) 46-3081756 90,000 RISING COMMUNITY FELLOWSHIP AWARD FNTFRPRISES 241 S 49TH STREET

FELLOWSHIP AWARD

FELLOWSHIP AWARD

90,000

80,000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

PHILADEPHIA,PA	19139
OPUS 12	
2342 SHATTUCK A	VE 820

BERKELEY, CA 94704

319 WINTHROPP ST BROOKLYN, NY 11225

OUR BLOC

47-4239185

81-2458593

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non- (f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable arant cash (book, FMV, appraisal, non-cash assistance or assistance or government assistance other) PASTURE MAP 46-5512525 80,000 FELLOWSHIP AWARD 1513 OAK ST NSHIP AWARD

SAN MATEO, CA 94402					
PILOTED SCHOOLS 1 N STATE ST 1500 CHICAGO,IL 60602	47-1463644	501 (C) 3	80,000		FELLOWSHIP AWARD
SIRUM	27-1103057	501 (C) 3	25,000		FELLOWSHIP AWARD

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

378 CAMBRIDGE AVENUE

PALO ALTO, CA 94306

SUITE L

(a) Name and address of **(b)** EIN (d) A mount of cash (e) Amount of non- (f) Method of valuation (a) Description of (h) Purpose of grant (c) IRC section organization ıf applicable cash (book, FMV, appraisal, non-cash assistance or assistance grant or aovernment assistance other) SOU SOU 47-4234332 80,000 FELLOWSHIP AWARD 1423 3RD STREET SW WASHINGTON, DC 20024 THE SHERIDAN GROUP 52-1722025 13,125 FELLO WSHIP PROGRAM - CASH

100,000

ASSISTANCE

FELLOWSHIP AWARD

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501 (C) 3

1224 M STREET NW SUITE 300 WASHINGTON, DC 20005 UNITARIAN UNIVERSALIST COMMUNITY

COOPERATIVES 28 MORELAND ST BOSTON, MA 02119 36-4680475

(a) Name and address of (d) A mount of cash (e) A mount of non- (f) Method of valuation **(b)** EIN (c) IRC section (a) Description of (h) Purpose of grant organization ıf applıcable cash (book, FMV, appraisal, non-cash assistance orassistance grant or aovernment assistance other) 81-1287890 FELLOWSHIP AWARD

000,08 WEIRD ENOUGH PRODUCTION

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

3639 TRINITY PLACE LITHONIA, GA 30038 efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

2015

OMB No 1545-0047

DLN: 93493130033667

Treasury

Schedule J (Form 990)

► Attach to Form 990. Open to Public Department of the ▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990. Inspection Internal Revenue Service Name of the organization **Employer identification number** ECHOING GREEN INC 13-3424419 **Questions Regarding Compensation** Yes No Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items First-class or charter travel Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence Tax idemnification and gross-up payments Health or social club dues or initiation fees Discretionary spending account Personal services (e.g., maid, chauffeur, chef) If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain 1b Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all 2 directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a? 2 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III ✓ Compensation committee ✓ Written employment contract ✓ Compensation survey or study Independent compensation consultant Form 990 of other organizations Approval by the board or compensation committee During the year, did any person listed on Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization Receive a severance payment or change-of-control payment? **4**a Yes Participate in, or receive payment from, a supplemental nonqualified retirement plan? 4b Νo Participate in, or receive payment from, an equity-based compensation arrangement? 4c Νo If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III Only 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of The organization? **5**a Νo Any related organization? 5b Νo If "Yes," on line 5a or 5b, describe in Part III For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of The organization? 6a Νo Any related organization? 6b Νo If "Yes," on line 6a or 6b, describe in Part III For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III 7 Νo

ın Part III

section 53 4958-6(c)?

Were any amounts reported on Form 990, Part VII, paid or accured pursuant to a contract that was

subject to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe

If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations

8

Νo

4 ANA VAZQUEZ

VP OF DEVELOPMENT

158,769

(ii)

10,000

Page 2

instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)		•			Part VII, Section A, lin	e 1a, applicable colui	mn (D) and (E) amount	s for that individual
(A) Name and Title		(B) Breakdown of	f W-2 and/or 1099-MIS	SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation in
. ,		Base (ı) compensation	(iı) Bonus & ıncentive compensation	(III) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	column(B) reported as deferred on prior Form 990
1 CHERYL DORSEY PRESIDENT	(i)	233,846	10,000	0	16,146	6,578	266,570	0
	(ii)	0	0	0	0	0	0	0
2 LARA GALINSKY VICE PRESIDENT	(i)	159,990	10,000	143,030	9,711	16,589	339,320	0
	(ii)	0	0	0	0	0	0	0
3 MATT SMITH DIRECTOR OF FINANCE	(i)	147,114	10,000	0	10,397	13,608	181,119	0
	/::x	0	0	0	0	0	0	0

11,200

7,578

187,547

Schedule J (Form 990) 2015	Page 3		
Part IIII Supplemental Inform	nation		
Provide the information, explanation, or	descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information		
Return Reference	Explanation		

Cahadula 1 (Form 000) 201 F

Schedule J (Form 990) 2015

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -**SCHEDULE M**

► Attach to Form 990.

DLN: 93493130033667

Noncash Contributions

▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

2015

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

27 Other ▶ (_____) **28** Other ▶ (_____)

(Form 990)

▶Information about Schedule M (Form 990) and its instructions is at www.irs.gov/form990

Name of the organization **Employer identification number** ECHOING GREEN INC 13-3424419 Types of Property Part I (d) (a) (b) (c) Check Number of contributions Method of determining Noncash contribution ١f or items contributed amounts reported on noncash contribution amounts Form 990, Part VIII, line applicable 1 g Art—Works of art . . . Art—Historical treasures Art—Fractional interests Books and publications Clothing and household 6 Cars and other vehicles . . 7 Boats and planes Intellectual property . . 9 Securities-Publicly traded . Х 52,809 FAIR MARKET VALUE Securities—Closely held stock Securities—Partnership, LLC, or trust interests . . . Securities—Miscellaneous . 13 Qualified conservation contribution—Historic structures **14** Qualified conservation contribution—Other . . . 15 Real estate—Residential . 16 Real estate—Commercial . 17 Real estate-Other . . . 18 Collectibles 19 Food inventory . . 20 Drugs and medical supplies . 21 Taxidermy 22 Historical artifacts . 23 Scientific specimens . . Archeological artifacts . 24 **25** Other ▶ (_____ Other ▶ (_____)

29	Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement	29			
30a	During the year, did the organization receive by contribution any property reported in Part I, lines ${\sf Part}$ I and ${\sf Part}$ I, lines	1 thro	ugh 2	8, that	
	it must hold for at least three years from the date of the initial contribution, and which is not require	ed to	be us	ed	
	for exempt purposes for the entire holding period?				30a
b	If "Yes," describe the arrangement in Part II				

If the organization did not report an amount in column (c) for a type of property for which column (a) is checked,

Does the organization have a gift acceptance policy that requires the review of any non-standard contributions? 31 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash 32a

contributions?

b If "Yes," describe in Part II

0

No

Νo

Νo

Νo

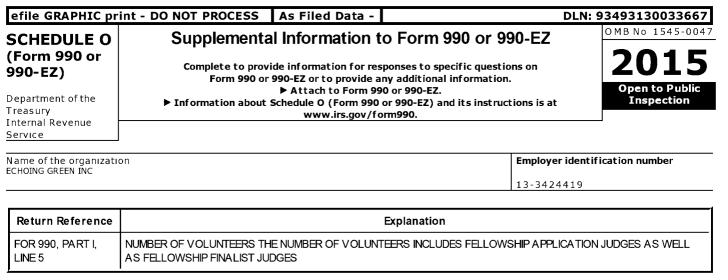
Yes

Schedule M (Form 990) (2015)

Page 2

Schedule M (Form 990) (2015)

Return Reference Explanation



Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 1	THE PURPOSE OF THE EXECUTIVE COMMITTEE IS TO ACT ON SPECIFIC ISSUES ON THE BOARD'S BEHALF TO ACCOMPLISH THIS, ITS RESPONSIBILITIES ARE TO ACT FOR THE BOARD BETWEEN MEETINGS, PROVIDED THAT IT MAY NOT A PPROVE OR RECOMMEND TO MEMBERS THE DISSOLUTION OR MERGER OF ECHOING GREEN'S ASSETS, ELECT, APPOINT OR REMOVE DIRECTORS OR PERMANENTLY FILL VACANCIES ON THE BOARD OR ANY COMMITTEE OF THE BOARD, ADOPT, AMEND OR REPEAL THE BY LAWS OR ARTICLES OF INCORPORATION, AMEND ANY COMMITTEE CHARTER OR RESOLUTION OF A BOARD COMMITTEE PREVIOUSLY ESTABLISHED BY THE BOARD, HIRE OR FIRE THE EXECUTIVE DIRECTOR, APPROVE OR CHANGE THE BUDGET OR ADD OR ELIMINATE PROGRAMS PREVIOUSLY AUTHORIZED BY THE BOARD THE EXECUTIVE COMMITTEE CAN MAKE DECISIONS BETWEEN BOARD MEETINGS AND ON BEHALF OF THE ENTIRE BOARD SUBJECT TO LIMITATIONS ON ITS AUTHORITY ESTABLISHED BY THE BOARD, THE BYLAWS OR LAW, THE EXECUTIVE COMMITTEE SHALL OVERSEE THE PERFORMANCE OF THE PRESIDENT AND MAKE RECOMMENDATIONS TO THE BOARD ON REASONABLE EXECUTIVE COMPENSATION AND RAISES THE EXECUTIVE COMMITTEE MAY SERVE AS A SOUNDING BOARD FOR THE ORGANIZATION'S TOP MANAGERS IN ADDITION, THE EXECUTIVE COMMITTEE WILL REVIEW THE DRAFT AUDIT ANNUALLY PRIOR TO A FULL BOARD VOTE FOR APPROVAL THE REVIEW PROCESS WILL INCLUDE THE AUDITING FIRM OF RECORD THE COMMITTEE CONSISTS OF THREE OFFICERS, THREE BOARD MEMBERS AND THE EXECUTIVE DIRECTOR

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 8B	THE ONLY COMMITTEE WITH AUTHORITY TO ACT ON BEHALF OF THE BOARD (GOVERNING BODY) IS THE EXECUTIVE COMMITTEE MEETINGS FOR THE EXECUTIVE COMMITTEE ARE NORMALLY HELD ADJACENT TO THE FULL BOARD MEETINGS, BUT ARE NOT DOCUMENTED TY PICALLY, DECISIONS TAKEN BY THE EXECUTIVE COMMITTEE ARE RATIFIED
	AT THE NEXT BOARD MEETING AND DOCUMENTED AT THAT TIME.

Return Reference	Explanation
FORM 990, PART VI,	THE FORM 990 IN DRAFT FORMAT IS FIRST REVIEWED BY THE DIRECTOR OF FINANCE AND THE FINANCE COMMITTEE
SECTION B, LINE 11	THE FINANCE COMMITTEE THEN MAKES A FORMAL RECOMMENDATION TO THE BOARD OF DIRECTORS FOR
	APPROVAL UPON REVIEW AT ITS NEXT MEETING THE FINAL FORM 990 IS THEN FILED WITH THE IRS

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 12C	THE ORGANIZATION REQUESTS, AT THE END OF EACH FISCAL YEAR, THAT BOARD MEMBERS COMPLETE A DETAILED QUESTIONNAIRE THAT COVERS ALL FACETS OF CONFLICTS OF INTEREST, RELATED PARTIES, TRANSACTIONS WITH RELATED PARTIES AND EXCESS BENEFIT TRANSACTIONS THE ORGANIZATION MAKES ITS BEST EFFORTS TO COLLATE RESPONSES FROM THE BOARD MEMBERS TO THE QUESTIONNAIRE, AND TO ENSURE THAT ALL FACTS REGARDING BUSINESS RELATIONSHIPS ARE KNOWN THE APPROPRIATE POLICY CONTAINS DETAILS OF THE PROCEDURES FOR ADDRESSING A CONFLICT OF INTEREST THE PROCEDURE ALLOWS FOR THE INTERESTED PERSON TO PRESENT DETAILS OF THE TRANSACTION FOR THE BOARD TO INVESTIGATE, TO REVIEW POSSIBLE ALTERNATIVES AND TO REACH A CONCLUSION ON THE BEST ROUTE FORWARD REQUIRED ACTIONS IN THE EVENT OF A POLICY VIOLATION ARE ALSO CONTAINED WITHIN THE POLICY DOCUMENT

Return Reference	Explanation
FORM 990,	THE CEO RECEIVED A SALARY INCREASE IN THE BEGINNING OF THE FISCAL YEAR, AND A COMPENSATION BONUS FOR
PART VI,	PERFORMANCE IN THE PREVIOUS FISCAL YEAR THIS ADJUSTMENT WAS DISCUSSED AND APPROVED BY THE EXECUTIVE
SECTION B,	COMMITTEE THE SENIOR VP RECEIVED A SALARY INCREASE IN THE BEGINNING OF THE FISCAL YEAR AND A
LINE 15	COMPENSATION BONUS FOR PERFORMANCE IN THE PREVIOUS FISCAL YEAR THIS ADJUSTMENT WAS DISCUSSED AND
	APPROVED BY THE CEO IN CONJUNCTION WITH THE EXECUTIVE COMMITTEE ALL OTHER EMPLOYEES RECEIVED SALARY
	ADJUSTMENTS AFTER REVIEW BY THE SENIOR VP, WHICH TOOK INTO ACCOUNT COMPARABLE SALARIES FOR SIMILAR
	NON-PROFITS IN NYC, AND ALSO THE ADVICE OF AN EXTERNAL HR CONSULTANT

Return Reference	Explanation
FORM 990, PART VI,	THE ORGANIZATION'S FINANCIAL STATEMENTS ARE AVAILABLE ON ITS WEBSITE, WWW ECHOINGGREEN ORG,
SECTION C, LINE 19	AFTER FORMAL APPROVAL OTHER ORGANIZATIONAL DOCUMENTS ARE MADE AVAILABLE ON REQUEST

Return Reference	Explanation
FORM 990, PART XI, LINE 9	ADJUSTMENT OF INVESTMENT TO NET REALIZABLE VALUE -11,783