We believe investing in next-generation social change talent is a powerful route to solving the world’s biggest problems.

In 2013, Echoing Green’s work was driven by our goals to deepen support to our Fellows, incubate a movement of young people seeking to discover their unique path to social change, share our twenty-five year perspective with the sector at large, and fortify our own capacity for growth.

Here, we present a snapshot of the year’s activity and impact, which lays a foundation for Echoing Green to grow our programs in years to come.

I. SELECTING TOP TALENT

We believe that a competitive process for Fellowship selection drives social entrepreneurs to better hone their ideas and elevates top talent for a diverse portfolio.

2,872
Applications received

126
Countries represented

532
Application evaluators

6,180
Hours reviewing

85
Fellows in current cohorts

36
Fellows received in-person support in 13 cities in 3 countries

81
Brain Trust problem-solving roundtables connected Fellows to advisors in our network

900
Emails exchanged between Fellows and our President

II. DEEPENING FELLOWS SUPPORT

We believe that individualized support, from a trusted advisor who can provide access to our world-class network, increases Fellows’ potential for lasting impact.

Global Fellowship: Our twenty-five year-old program for entrepreneurs deeply connected to the needs and solutions that may work best for their communities, anywhere in the world.

Open Society Black Male Achievement (BMA) Fellowship: Launched in partnership with the Open Society Foundations to support emerging leaders dedicated to improving the life outcomes of black men and boys in the U.S.

Going to Scale (G2S) Inflection Cohort: Pilot of our new Inflection Cohort program, providing deep support to Fellows during key moments in their careers, long after their initial funding period.

1998 Fellow Vikram Akula at 2013 Big Bold Benefit
III. BUILDING LASTING COMMUNITY

We believe investing in an interconnected, loyal ecosystem amplifies the commitment of our community to supporting one another, and to achieving their visions for social change.

We are in touch with 90 percent of all 587 Fellows ever selected.

At our 25th Anniversary All Fellows Conference

Fellow speakers included Van Jones, Wendy Kopp, Mayor Angel Taveras, Michael Brown, Alan Khazei, JB Schramm, and Vanessa Kirsch

188 Fellows attended
22 Classes represented
42 Fellow-led sessions

IV. INCUBATING A MOVEMENT

We believe there is a long-lasting opportunity for social change that lies in equipping and inspiring young people to seek and enact their unique purpose early in their careers.

Work on Purpose

Work on Purpose is a curriculum and training program that leverages the life and work lessons from our world-changing Fellows to support a wide spectrum of young people seeking to make the world a better place in a way that is distinctly right for them.

175 page curriculum
15 Uniquely designed workshops
131 Trained facilitators from nonprofits and universities
3,000 Young people reached through trainings, workshops, and keynotes

100% of facilitators surveyed said they would recommend the curriculum to a colleague.
We believe investing in our organization fortifies our role as a twenty-first century leader in the social innovation movement.

1,000,000+ Online followers

Speaking engagements included Skoll World Forum, The White House, USAID Global Diaspora Forum, Ben & Jerry’s Social Entrepreneurship Summit


V. BUILDING A SUSTAINABLE PLATFORM

Social Investment Council

The Social Investment Council is a select group of socially-conscious rising leaders from the private sector who support and participate in Echoing Green’s work, with emphasis on the unique ways philanthropy and skill-based volunteerism can lead to highly impactful lives.

MEMBERS PARTICIPATED IN

12 Fellow Brain Trust roundtables
15 Working dinners with Fellows
5 Fellow consulting projects
20 Echoing Green focused activities

New York Chapter
Hong Kong
Bay Area Chapter
London
Boston Chapter
Seattle
Washington, D.C. Chapter

126 MEMBERS

88% of members said they now think more about how they can contribute to solving social problems.

78% of members said they are now more likely to engage in philanthropic activities.

Revenue $8,535,917

Foundations: $3,602,241
Corporations: $2,366,746
Individuals: $1,573,271
TSEF: $671,256*

Earned Income and Other: $225,292
Donated Goods and Services: $37,110

Expense $6,730,963

Fundraising: $766,069
Management: $1,244,004
Program services: $4,720,891

Net Assets $5,398,988

Unrestricted: $1,294,887
Permanently Restricted: $239,335
Temporarily Restricted: $3,164,166

* Revenue recognized from for-profit Fellows’ recoverable grants assigned to The Social Entrepreneurs Fund (TSEF).
YEAR OF IMPACT 2013

OUR INVESTORS

Fiscal Year 2013

(July 1, 2012 to June 30, 2013)

TPG Capital, L.P.
Daniel Weiss and Amy Berkower

Edwin Gould Foundation
Embrey Family Foundation
Wendy Ettinger
Robert and Nellie Gipson

Google
Kirstin Hill
Dylan and Camomile Hixon
Ellen Jewett and Richard Kauffman

John S. and James L. Knight Foundation
Peter Knight and Gail Britton
Miles Lasater
Millennium Management and Employees’ Foundation
Louis V. Molinari & Family
Morrison Foerster Foundation
Sally Park
Ronne Platnall and Stephen Trevor
Ryan Praclaw
The Sandler Family
Ben and Karen Khela Sherwood

The Siege Family
Tom and Catherine Tinsley
David and Peg Topper
Phillip and Jenny Trahanas
Klaas and Petra Van Der Kraaij
Robb and Jenny Vorhoff
Susan and Jerry Webman

$25,000 to $9,999

Anonymous (1)
Maya Ajmera and David Hollander
American Express Foundation
American Securities Capital Partners
Bloomberg L.P.
Guy and Kitty de Chazal
Flora Family Foundation
William Ford
Godley Family Foundation
Goldman Sachs Group, Inc.
Halloran Philanthropies
HP
Indira Foundation
Lisa and David Issroff
John P. & Anne Welsh McNulty Foundation
Joshua Mallman and Monica Winsor
Ajay and Debbie Nagpal
Paul, Weiss, Rifkind, Wharton & Garrison LLP
Marc and Stacey Salontz
Segal Family Foundation

$5,000 to $9,999

Anonymous (1)
Eli Aheto
John Burchett
Dianna Propper de Callejon and Antonia Bowring
Thomas and Melissa DiTosto
Doris Duke Charitable Foundation
Cheryl Dorsey

$10,000 to $24,999

Blue Ridge Foundation
New York
Steve and Barb Buffone
Peter and Sybilie Campbell
Coatue Foundation
Kathryn Corro and Joseph Ansaneli
Carrie Denning
Gibson Dunn
Andrew El and Hannah Selligson-Schaffer Education Foundation
GE Antares Capital
Adam and Julia Janovic
J.P. Morgan & Co.
Kay Scholer LLP
Marie Kelly
Rene and Marie-France Kern
Knight Capital Americas LLC
Margaret Loeb
Steve Malkenson
Murray Metcalfe
Anthony Meyer
Stuart Miller
Mario Morino
Maurice Amado Foundation
McKinsey & Company
Lisette Nieves Paulson & Co Inc.
Tom Phillips
Shiva Sarraim
Robert and Karen Scott
Adam Shapiro
Ian and Lielz Pitzker
Simmons
Jerome and Mary Vasscello
Richard and Patti Wayne

$500,000 to $999,999

David C. and Laurie B. Hodgson*
Newman’s Own Foundation*
Pershing Square Foundation*

$1,000,000 and Up

Steve and Roberta Denning*
Andrew Kassoy*
Segal Family Foundation
Marc and Stacey Saiontz

$100,000 to $499,999

Anonymous (3)
Barclays
The Bertha Foundation
Peter Bloom and Janet Greenfield*
Bohemian Foundation*
Steve and Roberta Denning*
Andrew Kassoy*
Laurie M. Tisch Illumination Fund
Larry Lunt*
Rockefeller Foundation*
Start Something That Matters

$5,000 to $9,999

Anonymous (1)
Marianne Gimon and Eleanor Gimon
David and Ellen Freeman

$1,000 to $2,499

Katherine Atikkan
Seema Amble
Cornelia van Amerongen
Aditi Banga
Bank of America
David Batt
BC Partners Foundation
(US), Inc.
Esther Benjamin
Lisa Berkower and Mitchell Rubin
BlackRock
Katherine Boas
Keith Buckler
Spencer Butwin
Benjamin Byrne
Roxanne Campbell
Alejandra Caro
Elizabeth Cassidy
George Chang
Daniel Chorney
Albert Chu
Ken Bartels and Jane Condon
Jason Costi
Sstonington Cox
Timothy Croak and Kevin Horgan

$250 to $4,999

Anonymous (1)
Dr. Neal Baer & Gerrie Smith
Lucy Bell
Richard Cavanagh
Jeffrey Greenip
HBO
Evan and Florence Janovic
Network for Good
Noodle Family Charitable Fund
Craig and Kim Pastolove
Robert and Margaret Patricelli
Anne Pollack
David Rosenstein
United Way of New York City

Julia Heath
Jonathan and Patricia Hedley
Michael Hinckley
Rachel Hines
Phil Horstmann
Lauren Hubbell
Lilah Hume
Michael Jones
Justin Kang
Mhvin Kaplan
Andrew Karlin
Carolyn Kelly
Patrick Kelly
Anna Khan
Jin-Yong Kim
Taena Kim
Andrew Klaber
Johanna Klein
Brian Kreiter
Emily Lamont
Stuart Landsberg
Lisa Lee
Led Leidhisers
Andrew Leisman
Marian Leitner
Daniel Liebskind
Tracy Li
Samuel Lipsick
Eric Liu
May Liu
David and Mary Loiusi
John Lovisolo
Grace Lu
Liz and Matt Luekett
Thomas and Johanna Luglio

$2,500 to $4,999

Anonymous (1)
Dena Baer
Ellie Smith
Max Bell
Richard Cavanagh
Jeffrey Greenip
HBO
Evan and Florence Janovic
Network for Good
Noodle Family Charitable Fund
Craig and Kim Pastolove
Robert and Margaret Patricelli
Anne Pollack
David Rosenstein
United Way of New York City

Jeffrey Walker
Margaret Wang

James Watson
Lance West

Julia Heath
Jonathan and Patricia Hedley
Michael Hinckley
Rachel Hines
Phil Horstmann
Lauren Hubbell
Lilah Hume
Michael Jones
Justin Kang
Melvin Kaplan
Andrew Karlin
Carolyn Kelly
Patrick Kelly
Anna Khan
Jin-Yong Kim
Taena Kim
Andrew Klaber
Johanna Klein
Brian Kreiter
Emily Lamont
Stuart Landsberg
Lisa Lee
Led Leidhisers
Andrew Leisman
Marian Leitner
Daniel Liebskind
Tracy Li
Samuel Lipsick
Eric Liu
May Liu
David and Mary Loiusi
John Lovisolo
Grace Lu
Liz and Matt Luekett
Thomas and Johanna Luglio
Peter Ma
Marty and Judy Malloy
Virginia Maloney
Melissa Mariaschin
Diego Marroquin
John McBryan
Kevin McCarthy
Colley Means
Alexis Meredith
Microsoft Corporation
Samuel Miller-Little
Larry Miezl
Alexandra Moser
David Mushnis
Clare Murray
Stephen Meyer
The Narula Foundation
Christopher Nizolek
Aron O’Connor
Morris Offit
Nancy Oriel
William Oris and Jeanne Murphy
Michael Graff and Carol Ostrow
Monika Parekh
Alan Patricof
Tanya Perkins
Jason Peterson
Jim Pitofsky
J. Paul and Pamela Pope
Danielle Rausnitz
J Regalado
Rita J. and Stanley H. Kaplan Family Foundation Inc., Scott Kaplan Belsky
Laura Rodgers
Brett and Rivi Rockkind
Gidon and Elizabeth Rothstein
Vishal Rungta
Thomas Ryan
Paul Schnell
Lauren Schy
David Seidman
Allison Shapiro
Doug Shaw
Meicheng Shi
Tripp Shriner
William Shuttin
David and Linda Sicher
Anita Sonawane
Nikila Sri-Kumar
Stuart and Lisa Sternberg
Marquise Stillwell
Elaine Tai
Claire Tinsley
Christopher Titcombe
Graves and Colleen Tompkins
Towerbrook Capital Partners, L.P.
Zachary Townsend
Seth Trublo
Casey Trubo
Eric Verploegen
Valbhav Vish
David Waldman
Tina Walha
Pam Wasserstein
Michael Webb
Nicole Wee
Sara Weiss
Jenn Wilcox
Steve Wu
Michael Yarian

*Denotes a multi-year gift